PRODUCT REPORT

Tents of Cotton, Canvas and Other Textiles

HS Code 6306.29 | Export market guide: Pakistan to Canada | October 2026

Key facts at a glance

Indicator	Value	Source
Canada's imports of tents of other textiles (HS 630629), 2025	USD 5.26 million (+0.0% vs 2024; +0.3% vs 2020)	Trade Data Online
Canada's imports from Pakistan, 2025	USD 126.9 thousand (2.41% share; −3.1% vs 2024; +17.8% vs 2020)	Trade Data Online
Pakistan's rank among suppliers	7th in 2025 (5th in 2024, 4th in 2023)	Trade Data Online
Pakistan in 2026 so far	January–August 2026: USD 154.1 thousand (+66.7%), a 3.68% share; total imports −1.4%	Trade Data Online
Largest suppliers to Canada	China 42.6% and the United States 31.0% (2025)	Trade Data Online
Related code: synthetic tents (HS 630622), 2025	USD 87.26 million, about 16.6 times HS 630629; Pakistan USD 90.9 thousand (0.10%)	Trade Data Online
Pakistan's world exports of HS 630629, 2025	USD 94.2 million; top markets Saudi Arabia, Egypt, United Arab Emirates; Canada USD 56.0 thousand	UN Comtrade via WITS (Pakistan-reported)
Canadian import duty	MFN 17% on 6306.29.00 (18% on synthetic tents, 6306.22.00). No GPT for Pakistan. Duty-free for the US, Mexico, EU, UK, CPTPP, Korea and LDCs	CBSA Customs Tariff 2026
Key product rules	Tents Regulations (SOR/2024-217): flame resistance to CAN/CGSB-182.1 and a permanent bilingual fire-safety warning; tents are a prescribed article for fibre-content labelling (durable label)	Health Canada; Competition Bureau
Quebec labelling (Bill 96)	All product text and instructions in French; descriptive words in trademarks must also be in French since 1 June 2025	Charter of the French Language / OQLF
Major Canadian importers (2024)	CAD 8.0 million of imports; 263 importers listed (204 with Canadian addresses); the top 25 hold 46.34%. A Pakistan-only list is not published	Canadian Importers Database

Trade values from Trade Data Online and UN Comtrade are in US dollars. Canadian Importers Database values and retail prices are in Canadian dollars. All trade data in this report is by calendar year (UN Comtrade is used for Pakistan's exports because the TIPP fiscal-year dashboard could not be read).

1. Introduction

HS 6306.29 covers tents (including temporary canopies and similar articles) made of textile materials other than synthetic fibres. In practice this means tents of cotton canvas and duck, and of blends in which cotton or another non-synthetic fibre predominates by weight. In Canada's 2026 Customs Tariff it is a single tariff item, 6306.29.00 "Of other textile materials", with the number of tents as the unit of measure.

Related code, HS 6306.22: tents of synthetic fibres (tariff item 6306.22.00, with statistical suffixes for nylon or other polyamides, polyester, and other synthetic fibres). Most camping tents and pop-up canopies sold in Canada are made of nylon or polyester and fall under 6306.22, a much larger market (Section 3). Classification between the two codes depends on the fibre that predominates in the tent fabric.

Products outside both codes, which exporters should classify separately:

- Tarpaulins, awnings and sunblinds: HS 6306.12 and 6306.19; sails: HS 6306.30; pneumatic mattresses and other camping goods: HS 6306.40 and 6306.90.
- Garden and beach umbrellas: HS 6601; sleeping bags: HS 9404.30; rigid-frame prefabricated buildings: HS 9406.
- Tent trailers and camping trailers: HS 8716.

Canvas tents have a distinct place in the Canadian market. Wall tents and prospector tents with stove jacks are used for hunting, outfitting, trapping and northern work camps; cotton bell tents are sold for camping and "glamping"; pole and frame marquees are rented by event and party-rental companies for weddings, festivals and corporate events; and heavy deployable shelters are used by the military, mining, exploration and emergency services. Imports in this code are spread across a long list of small buyers, from tent-rental firms and outdoor retailers to amusement and event companies (Canadian Importers Database).

Pakistan's production: Pakistan is one of the world's main makers of cotton canvas tents, with a large industry in Karachi and Lahore that supplies relief and family tents to UN agencies and the Red Cross, military tents, event and marquee tents, and camping tents. Producers are organised in the Pakistan Canvas and Tents Manufacturers and Exporters Association; Arab News reported in April 2023 that its members can produce up to 0.5 million tents a month, and that one leading maker (National Tent House, Lahore and Karachi) has an annual capacity of about 600,000 tents and is one of three family-tent suppliers to UNHCR. Pakistan's exports are concentrated on Middle Eastern and relief markets (Section 2).

References

[1] CBSA, Customs Tariff 2026, Chapter 63, heading 63.06 and tariff items 6306.22.00 and 6306.29.00: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[2] Canadian Importers Database, HS 630629, major Canadian importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630629&lang=eng

[3] Arab News, "Boom for Pakistani tent manufacturers after Turkiye-Syria quake, floods" (3 April 2023): https://www.arabnews.pk/pakistan/boom-for-pakistani-tent-manufacturers-after-turkiye-syria-quake-floods-2280421

[4] Pakistan Trade Portal, Shamsi International (Pvt) Ltd, Karachi (example of a Pakistani maker of cotton canvas, tents and tarpaulins): https://pakistantradeportal.gov.pk/company/shamsi-international-(pvt)-ltd

2. Pakistan's Exports (Production)

The tables below show Pakistan's exports of tents as reported by Pakistan to UN Comtrade, by calendar year (2021–2025), for the World, the largest markets in 2025 and Canada. Values are in USD million.

Pakistan's exports of tents of other textiles (HS 630629), USD million

Partner	2021	2022	2023	2024	2025	Change 2024–25
World	**78.84**	**93.45**	**107.99**	**97.46**	**94.21**	**−3.3%**
Saudi Arabia	17.29	15.32	23.35	20.19	17.60	−12.8%
Egypt	–	–	–	6.64	15.31	+130.5%
United Arab Emirates	13.80	9.58	19.63	16.67	12.63	−24.2%
Jordan	3.20	6.89	4.26	13.44	10.75	−20.0%
Qatar	1.22	2.12	1.14	5.87	6.71	+14.4%
United States	5.65	5.44	2.66	4.68	3.31	−29.2%
Spain	0.02	–	0.02	0.92	3.11	+238.4%
Belgium	1.59	3.17	4.40	2.47	2.65	+7.4%

Partner	2021	2022	2023	2024	2025	Change 2024–25
Canada	0.026	0.028	0.054	0.032	0.056	+74.1%

Source: UN Comtrade, exports reported by Pakistan (calendar years), read through the World Bank WITS copy of the Comtrade data because the Comtrade API returned errors (the 2024 figures were checked against the Comtrade API and match). The TIPP dashboard was not accessible for this report. A dash means no exports reported. Net weight: world 2021 24.80 million kg; 2022 23.68 million kg; 2023 27.97 million kg; 2024 26.78 million kg; 2025 24.11 million kg; Canada 2021 7.1 thousand kg; 2022 9.1 thousand kg; 2023 16.3 thousand kg; 2024 11.8 thousand kg; 2025 13.7 thousand kg. Number of destination countries in 2025: 66; Canada ranked 43rd.

Pakistan's exports of tents of synthetic fibres (HS 630622), USD million

Partner	2021	2022	2023	2024	2025	Change 2024–25
World	**2.43**	**2.10**	**8.63**	**6.69**	**11.47**	**+71.5%**
United Arab Emirates	–	–	1.28	1.74	4.59	+163.9%
Afghanistan	0.91	–	0.85	0.27	2.64	+886.5%
Saudi Arabia	0.04	–	–	–	1.10	n/a
Libya	0.817	0.503	0.974	0.836	0.675	−19.3%
Denmark	–	–	1.10	0.59	0.43	−27.5%
Jordan	–	–	–	–	0.341	n/a
Canada	–	–	–	–	–	n/a

Source: UN Comtrade via WITS, exports reported by Pakistan (calendar years). Only the World and the largest partners were extracted; a dash means the partner was not among the top eight that year or had no exports. Pakistan reported no exports of synthetic tents to Canada in any year. Net weight to the world in 2025: 2.16 million kg (USD 5.32/kg); 30 partner countries.

Insight: Pakistan is a large exporter of canvas tents (USD 94.2 million in 2025), and Saudi Arabia, Egypt, United Arab Emirates, Jordan, Qatar took 66.9% of the total. Canada is a very small market for Pakistan (USD 56.0 thousand, 0.06% of the total). The average unit value was USD 3.91/kg to all markets and USD 4.08/kg to Canada, consistent with lighter camping and event tents for Canada against heavy relief and family tents for the Middle East (inferred). Canada's own records show higher imports from Pakistan (USD 126.9 thousand in 2025, Section 3), so some Pakistani tents probably reach Canada under other codes or through third countries.

References

[1] World Bank WITS, UN Comtrade data, Pakistan exports by partner, HS 630629, 2021–2025 (one page per year, change the year in the address; 2025 shown), USD thousand and kg; accessed 15 October 2026: https://wits.worldbank.org/trade/comtrade/en/country/PAK/year/2025/tradeflow/Exports/partner/ALL/product/630629

[2] World Bank WITS, UN Comtrade data, Pakistan exports by partner, HS 630622, 2021–2025 (2025 shown): https://wits.worldbank.org/trade/comtrade/en/country/PAK/year/2025/tradeflow/Exports/partner/ALL/product/630622

[3] UN Comtrade, public API, Pakistan exports, HS 630629, 2024 (cross-check): https://comtradeapi.un.org/public/v1/preview/C/A/HS?reporterCode=586&period=2024&flowCode=X&cmdCode=630629

[4] UN Comtrade database (Comtrade Plus): https://comtradeplus.un.org/

[5] Trade Information Portal of Pakistan (TIPP), Export Trade Data, for further detail by fiscal year: https://tipp.gov.pk/index.php?r=site/display&id=305

3. Canada's Imports (Consumption)

Canada's imports of tents of other textile materials (HS 630629), USD million

From	2020	2022	2023	2024	2025	Change 2024–25
Total imports	**5.25**	**6.25**	**4.68**	**5.26**	**5.26**	**+0.0%**
China	1.34	2.84	2.41	2.37	2.24	−5.5%
United States	3.16	1.90	1.27	1.72	1.63	−5.0%
Bangladesh	0.00	0.50	0.00	0.22	0.29	+30.2%
Netherlands	0.00	0.06	0.00	0.00	0.24	n/a
India	0.02	0.04	0.04	0.08	0.19	+119.7%
France (incl. Monaco, French Antilles)	0.49	0.29	0.10	0.33	0.14	−57.9%
Pakistan	0.108	0.143	0.191	0.131	0.127	−3.1%

2020 is shown as a benchmark year. 2025 values are the sum of the 12 monthly values in Trade Data Online, because the annual 2025 column had not yet been filled in when the data was accessed. Year to date: total imports in January–August 2026 were USD 4.19 million (−1.4% on the same months of 2025, USD 4.25 million); imports from Pakistan were USD 154,124 (+66.7% on USD 92,445), a 3.68% share. Almost all of the Netherlands figure for 2025 came in one month (May 2025).

Pakistan in Canada's imports

Indicator	2016	2020	2021	2022	2023	2024	2025
Imports from Pakistan (USD million)	0.05	0.11	0.13	0.14	0.19	0.13	0.13
Share of Canada's imports	1.91%	2.05%	2.19%	2.29%	4.08%	2.49%	2.41%
Rank among suppliers	6th	4th	5th	6th	4th	5th	7th

Imports from Pakistan are shown in USD million to two decimals; exact values are USD 107,689 (2020), 129,874 (2021), 142,803 (2022), 190,744 (2023), 130,915 (2024) and 126,861 (2025).

Insight: Canada imports about USD 5 million a year of tents of other textiles (USD 5.26 million in 2025, unchanged from 2024). Pakistan has been a steady small supplier, ranked between 4th and 7th since 2020 with USD 0.11–0.19 million a year and a peak share of 4.08% in 2023. Its sales fell 3.1% in 2025, but rose 66.7% in January–August 2026, with most of the shipments in May–August, the event and camping season.

Where demand is: imports by province (USD)

Province	2022	2023	2024	Share 2024
Ontario	2,356,950	1,890,300	2,322,669	44.1%
British Columbia	2,350,223	1,210,724	1,264,393	24.0%
Quebec	591,358	887,120	977,974	18.6%
Alberta	345,876	324,822	530,986	10.1%
Manitoba	256,943	125,280	69,534	1.3%
Nova Scotia	122,445	72,482	66,594	1.3%
New Brunswick	85,128	83,548	17,767	0.3%

Ontario, British Columbia and Quebec together accounted for 86.7% of imports in 2024, and Alberta for 10.1%. Provincial figures show the province where goods were cleared, which is usually where the importer or its distribution centre is located, not necessarily where the product is sold.

Related code: Canada's imports of tents of synthetic fibres (HS 630622)

Indicator	2020	2021	2022	2023	2024	2025	Change 2024–25
Total imports (USD million)	50.15	87.02	102.89	66.31	67.23	87.26	+29.8%
From Pakistan (USD thousand)	2.8	20.3	14.9	37.9	53.7	90.9	+69.3%
Pakistan's share	0.01%	0.02%	0.01%	0.06%	0.08%	0.10%	

Source: Trade Data Online, HS 630622, USD; 2025 is the sum of 12 monthly values. In 2025 the largest suppliers were China (46.3%), Bangladesh (26.1%), Vietnam (14.3%), United States (7.6%). In January–August 2026, total imports were +2.3% on the same months of 2025, and imports from Pakistan were USD 18,459 (−63.4%).

> **Insight:** The synthetic-tent market (USD 87.26 million in 2025) is about 16.6 times the size of the canvas-tent market, and is dominated by China, Bangladesh and Vietnam. Pakistan's share is tiny (0.10%), so its realistic opening in Canada is in cotton and poly-cotton canvas tents, where it is already an established supplier.

References

[1] Trade Data Online (ISED / Statistics Canada), Canadian imports, HS 630629, all countries (detailed), complete years, USD; accessed 14 October 2026: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630629&lang=eng

[2] Trade Data Online, HS 630629, monthly trends (September 2024 – August 2026), used to total calendar 2025 and the 2026 year to date: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=24%7CMonthly+Trends&currency=US&productType=HS6&hSelectedCodes=%7C630629&lang=eng

[3] Trade Data Online, HS 630629, imports by province, complete years: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630629&lang=eng

[4] Trade Data Online, HS 630622 (tents of synthetic fibres), all countries, complete years, USD: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630622&lang=eng

[5] Trade Data Online, HS 630622, monthly trends (September 2024 – August 2026): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=24%7CMonthly+Trends&currency=US&productType=HS6&hSelectedCodes=%7C630622&lang=eng

4. Import Market Analysis

Supplier shares of Canada's imports of tents of other textiles (%)

Supplier	2020	2022	2023	2024	2025
China	25.5%	45.5%	51.4%	45.1%	42.6%
United States	60.1%	30.4%	27.1%	32.7%	31.0%
Bangladesh	0.1%	8.0%	0.0%	4.3%	5.6%
Netherlands	0.0%	0.9%	0.0%	0.0%	4.5%
India	0.4%	0.6%	0.9%	1.6%	3.5%
France (incl. Monaco, French	9.4%	4.7%	2.2%	6.3%	2.6%

Supplier	2020	2022	2023	2024	2025
Antilles)					
Pakistan	2.05%	2.29%	4.08%	2.49%	2.41%

- **China (42.6%)** is the largest supplier and pays the same 17% duty as Pakistan. Its sales fell 5.5% in 2025 but rose 9.9% in January–August 2026.
- **United States (31.0%)** enters duty-free under CUSMA and is close to buyers; it supplies wall tents, outfitter tents and event structures.
- **Bangladesh (5.6%) and the Netherlands (4.5%)** enter duty-free (as a least developed country and under CETA). Their sales come in a few large shipments: almost all of the Netherlands figure for 2025 arrived in May.
- **India (3.5%)** pays 17%, like Pakistan, and more than doubled its sales in 2025 (+119.7%).
- **Pakistan (2.41%)** ranked 7th in 2025 and held 3.68% in January–August 2026.
- **Tariff neutrality:** duty-free suppliers (the United States, Mexico, EU members, the United Kingdom, CPTPP members, Korea and least developed countries) held about 49.3% of imports in 2025. China, India, Pakistan, Türkiye, Taiwan and the other origins that pay the full 17% held about 50.4%.
- **Market concentration:** the top three suppliers held 79.2% of imports in 2025. Buyers are very fragmented: in the Canadian Importers Database, the top three importers hold only 12.39% of CAD 8.0 million (2024), and the top 25 hold 46.34%. The list of 263 importers includes tent-rental and event firms, outdoor and hunting retailers, amusement operators, contractors, e-commerce sellers and couriers. A list of importers from Pakistan is not published for this code (no report is available because of confidentiality rules or lack of data).

> **Insight:** Pakistan competes on equal duty terms with China and India, but about half of the market enters duty-free. Because buyers are many and small, Pakistani makers can win business one importer at a time, especially among tent-rental companies and outdoor retailers that want heavy cotton canvas, which is Pakistan's strength.

References

[1] Trade Data Online, HS 630629 (shares calculated from import values): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630629&lang=eng

[2] Trade Data Online, HS 630629, monthly trends (2025 totals and 2026 year to date): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=24%7CMonthly+Trends&currency=US&productType=HS6&hSelectedCodes=%7C630629&lang=eng

[3] Canadian Importers Database, HS 630629, major importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630629&lang=eng

[4] Canadian Importers Database, HS 630629, major importers by country of origin (Pakistan listed without a report): https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630629

[5] CBSA, Customs Tariff 2026, Chapter 63 (preferential tariffs): https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

5. Quality, Packaging and Labelling Requirements

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan; and one territorial fire marshal's guidance).

5.1 Quality requirements

Requirement	What it means for Pakistani exporters	Authority / legal basis
No danger to health or safety	It is prohibited to manufacture, import, advertise or sell a consumer product that is a danger to human health or safety. Tents sold to the public are consumer products, so this general rule applies on top of the tent rules.	Canada Consumer Product Safety Act (CCPSA), ss. 7–8
Flame resistance of tent materials	Under the Tents Regulations, every fabric and pliable material in a tent (walls, roof, fly and floor) must meet the flammability requirements of section 5.2.1 of standard CAN/CGSB-182.1, Flammability and labelling requirements for tents: a vertical flame test of specimens as received, after leaching and after weathering, judged on damaged length or mass loss and on flaming debris. Materials heavier than 340 g/m², such as heavy cotton canvas, are judged on damaged length and flaming debris only. A floor that fails the vertical test must pass the horizontal test (section 5.3.1). Each distinct material must comply as it appears in the finished tent, so canvas is normally treated with a durable fire retardant.	Tents Regulations (SOR/2024-217), ss. 1–2; CAN/CGSB-182.1; Health Canada industry guide
Which tents are covered	A "tent" is portable, shelters people from outdoor elements, is made wholly or partly of fabric or pliable material, has a top and at least one side. Camping tents, wall and prospector tents, bell tents, dining shelters, gazebos, hunting blinds, ice-fishing tents and youth or play tents are covered; awnings, tarpaulins, car shelters and canopies with no sides are not. Tents subject to the National Building Code of Canada 2020 (large event and public-occupancy tents) are outside the Regulations and follow building and fire codes instead (Section 6).	Tents Regulations, s. 1; Health Canada industry guide
Transition from the former rules	The 2024 Regulations replaced the Tents Regulations (SOR/2016-185), which used the 1995 CPAI-84 standard. Until 20 November 2026, a tent is deemed to comply if it meets either the new or the former requirements. Tents shipped for sale after that date must meet CAN/CGSB-182.1.	Tents Regulations, ss. 8–9; Health Canada industry guide
Children's tents and play tents	Children's tents for outdoor use are under the Tents Regulations (a simpler set of precautions applies). Indoor-only play tents, tunnels and teepees are regulated as toys under the Toys Regulations, with their own flammability and warning rules.	Tents Regulations, s. 3(2); Toys Regulations; Canada Gazette RIAS
Flame-retardant chemicals	Health Canada encourages makers to use non-chemical alternatives where possible and to disclose the chemicals used in tents when asked. Treatments must not make the product a danger to health.	Health Canada industry guide; CCPSA
Records and traceability	Importers and sellers must keep documents showing from whom they got the product and to whom they sold it, so it can be traced in a recall.	CCPSA, s. 13
Incident reporting	An importer that learns of an incident or defect that caused or could cause serious harm must report it to Health Canada within two days, and to its supplier.	CCPSA, s. 14
No forced labour in the supply chain	Goods mined, manufactured or produced wholly or in part by forced labour are prohibited from entering Canada. CBSA can detain such goods, and importers are expected to carry out due diligence on their supply chains, including cotton, yarn, canvas weaving and finishing (waterproofing and fire-retardant) units.	Customs Tariff, tariff item 9897.00.00; CBSA Memorandum D9-1-6

5.2 Packaging requirements

- There is no Canadian packaging standard for tents. Camping, wall and bell tents are usually packed with their poles, pegs and fly in a carry bag, one tent per export carton; event and marquee tents are shipped as tops, sidewalls and frames in bales or crates; relief tents are baled.
- Wooden pallets, crates and dunnage used for heavy tent shipments must be heat-treated or fumigated and carry the ISPM 15 mark, under CFIA policy D-98-08.
- If the packaging hides the country-of-origin marking on the product, the packaging itself must also be marked with the country of origin (CBSA Memorandum D11-3-1).
- Each carton should carry the model, size, colour and order or lot number, so the importer can meet the CCPSA traceability and recall requirements.

5.3 Labelling requirements

Label element	Requirement
Fire-safety warning	Every tent must carry, word for word, the fire-safety warnings in section 6.2.1 of CAN/CGSB-182.1 (that the tent is not fireproof and that flames and heat sources must be kept away), plus the precautions in section 6.3 that apply to the type of tent (general tents, tents for use with cooking or heating appliances, or children's tents). The label must be in English and French, permanently attached in a prominent location, and remain clearly visible, unobstructed and legible for the life of the tent. The standard also sets letter heights.
Fibre content	Tents and tent flys are a prescribed article (Schedule I, item 12, of the Textile Labelling and Advertising Regulations). Fibre content must be shown by generic fibre name, with the percentage by mass, in order of predominance; fibres under 5% may be shown as "other fibre(s)". For example: "100% cotton / 100 % coton" or "65% cotton, 35% polyester / 65 % coton, 35 % polyester".
Dealer identity	The full name and postal address of the Canadian dealer (importer, brand or retailer), or a CA identification number issued by the Competition Bureau. A Pakistani maker can only use the importer's CA number with the importer's agreement.
Bilingual information	Fibre content and the fire-safety warning must appear in both English and French. Dealer identity and country of origin may appear in either language.
Type of label	Tents are in Schedule I but not in Schedule III, so the fibre-content label must be of a material and attached in a way that will withstand and stay legible through 10 cleanings (section 15(2)), which in practice means a sewn-in label. English and French must be on one label (section 14).
Country of origin	Tents are not named in the Marking of Imported Goods Order, so origin marking is not mandatory as such; "toys, games and athletic and sporting goods" are named, so the importer should confirm the position for camping and play tents with CBSA. Most buyers ask for "Made in Pakistan" on the label and packaging.
Sales to businesses and government	Textile articles made for or sold to businesses, government departments and institutions for their own use are exempt from fibre-content labelling (section 6(e)). Military tents and large event tents bought by rental firms are normally bought to the buyer's specification, but the fire-safety rules still apply to tents that reach consumers.

The importer is legally responsible for compliance, so the exporter should agree the label text, the flammability test plan (a test report to CAN/CGSB-182.1 for each fabric and the floor) and the packaging with the buyer before production.

5.4 Quebec: French-language rules (Charter of the French Language, as amended by Bill 96)

Quebec cleared 18.6% of Canada's imports of these tents in 2024, and two of the importers in Section 14 (Tentes Fiesta and Lasalle Canvas & Ropes) are in the Montréal area. On top of the federal bilingual rules, products sold in Quebec must follow the Charter of the French Language. Bill 96 (Act respecting French, the official and

common language of Québec, S.Q. 2022, c. 14) amended the Charter, and new product-labelling rules under the Regulation respecting the language of commerce and business took effect on 1 June 2025.

Rule	What it means for tents	Legal basis
Everything on the product must be in French	Every inscription on the product, its container or wrapping, and documents supplied with it (sewn-in labels, fire-safety warnings, set-up instructions, packaging and warranty cards) must be in French. This includes claims printed on the product or its packaging, such as "waterproof", "4-season", "breathable" or "fire-retardant".	Charter s. 51
French must not be less prominent	Another language may appear, but it must not be given greater prominence than the French or be available on more favourable terms. The OQLF explains this as meaning the other language must not be more visible than the French, and the consumer must not have to make any extra effort to get the information in French.	Charter s. 51 (amended 2022, c. 14, s. 42); OQLF guidance
Trademarks: descriptive words must be in French (in force 1 June 2025)	A registered trademark may stay in another language only if no French version is registered with the Canadian Intellectual Property Office. Any generic or descriptive words inside the trademark (for example "Canvas Tent", "Wall Tent" or "Bell Tent") must also appear in French on the product or on a medium permanently attached to it. The product name and company name may stay in another language.	Charter s. 51.1; Regulation C-11, r. 9, s. 7.1
If a French version of the trademark is registered	It must be used on products sold in Quebec.	Charter s. 51.1; OQLF guidance
Transition period (until 1 June 2027)	Products with trademarks whose descriptive words are not in French may still be sold until 1 June 2027 if they were made before 1 June 2025 and no French version of the trademark had been filed by 26 June 2024. New production for Canada should already comply.	OQLF, Marques de commerce sur les produits
Exceptions useful to exporters	Inscriptions may be only in another language on containers used in international transport (export cartons), and on products for incorporation or processing that are not sold at retail in Quebec. The name of a firm established only outside Quebec may stay in its original language.	Regulation C-11, r. 9, ss. 3(2), 3(4), 7(1)
Set-up instructions and warranties	Instructions for assembly and use, catalogues and warranty documents supplied with the tent are documents "supplied with" the product and must be available in French, on terms no less favourable than any other language.	Charter s. 51
Displays count as advertising	Shelf displays and point-of-sale material are treated as commercial advertising, where French must be clearly predominant.	OQLF guidance
Enforcement	The Office québécois de la langue française (OQLF) handles complaints and works with businesses to bring products into compliance. The Charter provides penal fines, which are doubled for a second offence and tripled for later offences.	Charter ss. 205–207

Insight: Use one fully bilingual label set for all of Canada: a durable sewn-in label with the fibre content in English and French and the dealer's name and address or CA number; the permanent fire-safety warning required by the Tents Regulations in both languages; and French set-up instructions. Translate descriptive words, including words inside logos (for example "Canvas Tent / Tente en toile", "Wall Tent / Tente de prospecteur"). Outer export cartons and bales can stay in English only.

References

[1] Tents Regulations (SOR/2024-217), Justice Laws: https://laws-lois.justice.gc.ca/eng/regulations/SOR-2024-217/FullText.html

[2] Health Canada, Industry Guide to Canadian Requirements for Tents (modified 5 February 2026): https://www.canada.ca/en/health-canada/services/consumer-product-safety/reports-publications/industry-professionals/industry-guide-canadian-requirements-tents.html

[3] Canada Gazette, Part II, Tents Regulations SOR/2024-217 and Regulatory Impact Analysis Statement (20 November 2024): https://gazette.gc.ca/rp-pr/p2/2024/2024-11-20/html/sor-dors217-eng.html

[4] Tents Regulations (SOR/2016-185), repealed by SOR/2024-217, s. 9: https://laws-lois.justice.gc.ca/eng/regulations/SOR-2016-185/FullText.html

[5] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[6] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[7] Health Canada, Guidance on mandatory reporting under section 14 of the CCPSA: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act/industry/guide-mandatory-reporting-section-14.html

[8] CFIA, Wood packaging questions and answers (policy D-98-08, ISPM 15): https://inspection.canada.ca/en/plant-health/forestry/imports/wood-packaging/questions-and-answers

[9] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour (tariff item 9897.00.00): https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[10] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[11] Marking of Imported Goods Order (C.R.C., c. 535), Schedule: https://lois.justice.gc.ca/eng/regulations/C.R.C.,_c._535/FullText.html

[12] Textile Labelling and Advertising Regulations (C.R.C., c. 1551), ss. 6, 14, 15 and Schedules I and III: https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[13] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations: https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[14] Competition Bureau Canada, CA identification number: https://competition-bureau.canada.ca/en/contact-competition-bureau-canada/ca-identification-number

[15] Government of Québec (LégisQuébec), Charter of the French Language, C-11, ss. 51, 51.1, 205–207: https://www.legisquebec.gouv.qc.ca/en/document/cs/c-11

[16] Government of Québec (LégisQuébec), Regulation respecting the language of commerce and business, C-11, r. 9, ss. 3, 5, 6, 7, 7.1: https://www.legisquebec.gouv.qc.ca/en/document/cr/C-11,%20r.%209

[17] Office québécois de la langue française, Marques de commerce sur les produits (rules in force since 1 June 2025; transition to 1 June 2027): https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

[18] Office québécois de la langue française, Loi sur la langue officielle et commune du Québec, le français (Bill 96) – legislative changes: https://www.oqlf.gouv.qc.ca/charte/changementslegislatifs/

6. Technical and Safety Standards

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan; and one territorial fire marshal's guidance).

Aspect	Requirement	Authority / reference
Legal framework	Canada Consumer Product Safety Act (CCPSA) and the Tents Regulations (SOR/2024-217), in force since 20 November 2024. Canada has no pre-market approval: industry must make sure tents comply before they are imported or sold.	Health Canada
Flammability standard	CAN/CGSB-182.1, Flammability and labelling requirements for tents (Canadian General Standards Board; the Regulations refer to the current version, April 2025, which Health Canada says has no substantive technical changes from the 2020 edition). Fabric: section 5.2.1 (vertical test); flooring: section 5.3.1 (horizontal test). The standard is available free of charge in English and French.	Tents Regulations, ss. 1–2; Health Canada industry guide
Textile Flammability	Tents are excluded from the general Textile Flammability	Textile Flammability

Aspect	Requirement	Authority / reference
Regulations	Regulations (section 2(g)), because they have their own regulations.	Regulations (SOR/2016-194), s. 2
Fire-safety labelling	Permanent bilingual warning and precautions as set out in section 6 of CAN/CGSB-182.1.	Tents Regulations, s. 3; CAN/CGSB-182.1, s. 6
Transition	Tents meeting the former Tents Regulations (CPAI-84, 1995) are deemed to comply until 20 November 2026. When the standard is updated, makers and importers have one year, and sellers two years, to comply with the new version.	Tents Regulations, ss. 4 and 8
Event and public-occupancy tents	Large tents used for public gatherings are temporary structures under the National Building Code of Canada 2020 (Subsection 3.1.6) and the National Fire Code (Section 2.9), as adopted by each province or territory. Fire marshals require the fabric to meet CAN/ULC-S109 (or NFPA 701), with a certificate from an independent laboratory, and may require permits and engineered drawings.	NRC, National Building Code of Canada 2020; Government of the Northwest Territories, Office of the Fire Marshal
Product safety obligations	Importer must keep traceability records, report serious incidents within two days, and carry out recalls if ordered.	CCPSA, ss. 13–14, 31–32
Textile labelling	Bilingual fibre content and dealer identity on a durable label (tents are Schedule I, item 12). Sales to businesses and institutions for their own use are exempt.	Textile Labelling and Advertising Regulations; Competition Bureau
Origin marking	Tents not named in the Marking of Imported Goods Order; confirm with CBSA for camping tents sold as sporting goods; usually requested by buyers.	CBSA D11-3-1
Forced labour	Goods made wholly or partly with forced labour are prohibited. Be ready to show the source of cotton, yarn and canvas.	Customs Tariff item 9897.00.00; CBSA D9-1-6
Export clearance in Pakistan	The Goods Declaration and export documents are filed electronically through Pakistan Single Window (PSW), which links customs, banks and other government agencies.	Pakistan Single Window
Customs accounting	The importer needs a CBSA business number and import-export account and must use the CARM Client Portal to account for and pay duties and taxes (17% duty plus GST/HST).	CBSA

References

[1] Tents Regulations (SOR/2024-217): https://laws-lois.justice.gc.ca/eng/regulations/SOR-2024-217/FullText.html

[2] Health Canada, Industry Guide to Canadian Requirements for Tents: https://www.canada.ca/en/health-canada/services/consumer-product-safety/reports-publications/industry-professionals/industry-guide-canadian-requirements-tents.html

[3] Canada Gazette, Part II, SOR/2024-217, Regulatory Impact Analysis Statement: https://gazette.gc.ca/rp-pr/p2/2024/2024-11-20/html/sor-dors217-eng.html

[4] Textile Flammability Regulations (SOR/2016-194), s. 2(g): https://laws-lois.justice.gc.ca/eng/regulations/SOR-2016-194/index.html

[5] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[6] National Research Council Canada, National Building Code of Canada 2020: https://nrc.canada.ca/en/certifications-evaluations-standards/codes-canada/codes-canada-publications/national-building-code-canada-2020

[7] Government of the Northwest Territories, Office of the Fire Marshal, Clarification: tent structures (NBC 3.1.6, NFC 2.9, CAN/ULC-S109): https://www.maca.gov.nt.ca/sites/maca/files/resources/clarification-tent_structures.pdf

[8] Textile Labelling and Advertising Regulations (C.R.C., c. 1551): https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[9] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[10] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[11] Pakistan Single Window (PSW): https://www.psw.gov.pk/

[12] CBSA, CARM: Assess and pay duties and taxes on imported commercial goods: https://www.cbsa-asfc.gc.ca/services/carm-gcra/menu-eng.html

7. Import Tariff

Tariff item	Description	MFN	GPT (Pakistan)	Duty-free / other access
6306.29.00 (suffix 00)	Tents (including temporary canopies and similar articles) of other textile materials, e.g. cotton canvas. Unit: number	17%	Not available (17% applies)	Free: LDCT, UST/MXT, CEUT, UKT, CPTPT, KRT, CCCT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, UAT
6306.22.00 (suffixes 30, 40, 90) – related code	Tents of synthetic fibres: of nylon or other polyamides; of polyester; other. Unit: number	18%	Not available (18% applies)	Same duty-free list as 6306.29.00

Pakistan has no preferential access for tents: the General Preferential Tariff (GPT) is not listed for either tariff item, so canvas tents from Pakistan pay the MFN rate of 17% and synthetic tents 18%, the same as China, India and Türkiye. The United States and Mexico (CUSMA), the EU and the United Kingdom, CPTPP members such as Vietnam, Korea and least developed countries such as Bangladesh and Cambodia enter duty-free. GST/HST is also payable at import. No anti-dumping or countervailing (SIMA) measures, surtaxes or import permits apply to tents.

> **Insight:** The 17% duty does not put Pakistan behind China (42.6%) or India, which pay the same, but duty-free suppliers held about 49.3% of imports in 2025, led by the United States and Bangladesh. Pakistani suppliers have to win on canvas quality, fire-retardant finishing and price, rather than on tariff.

References

[1] CBSA, Customs Tariff 2026, Chapter 63, tariff item 6306.29.00: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[2] CBSA, Import commercial goods into Canada: https://www.cbsa-asfc.gc.ca/import/?D=A

[3] CBSA, Special Import Measures Act: measures in force (no measures on tents): https://www.cbsa-asfc.gc.ca/sima-lmsi/mif-mev/menu-eng.html

8. Non-Tariff Barriers

- **Flammability testing and the November 2026 deadline:** every tent fabric and floor needs a test report to CAN/CGSB-182.1; tents tested only to the old CPAI-84 standard can no longer rely on the transitional rule after 20 November 2026. Retailers usually require reports from accredited laboratories.
- **Bilingual labelling:** a permanent English and French fire-safety warning and a durable fibre-content label are required; tents without them must be relabelled before sale, at the importer's cost.
- **Building and fire codes for event tents:** rental and event companies need fabric certified to CAN/ULC-S109 to obtain local permits, so marquee tents without this certification are hard to sell.
- **Forced-labour due diligence:** Canada prohibits imports of goods made with forced labour, and large Canadian companies must report each year on the steps they take to prevent forced and child labour in their supply chains. Buyers increasingly ask for proof of where the cotton, yarn and canvas came from.
- **Quebec French-language rules (Bill 96):** labels, warnings, instructions and printed claims on tents sold in Quebec must be in French, with French at least as prominent as any other language. Since 1 June 2025, descriptive words inside trademarks must also be translated. Quebec accounted for 18.6% of Canada's imports in 2024.

- **Seasonality and small orders:** demand peaks for the spring-summer camping and event season and the autumn hunting season, and most importers buy small, mixed volumes.
- **Logistics:** bulky canvas tents are costly to ship from Karachi to Toronto, Montréal or Vancouver, and transit is long, while US suppliers deliver by truck.

References

[1] Health Canada, Industry Guide to Canadian Requirements for Tents: https://www.canada.ca/en/health-canada/services/consumer-product-safety/reports-publications/industry-professionals/industry-guide-canadian-requirements-tents.html

[2] National Research Council Canada, National Building Code of Canada 2020: https://nrc.canada.ca/en/certifications-evaluations-standards/codes-canada/codes-canada-publications/national-building-code-canada-2020

[3] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[4] Public Safety Canada, Fighting Against Forced Labour and Child Labour in Supply Chains Act: guidance for entities: https://www.publicsafety.gc.ca/cnt/cntrng-crm/frcd-lbr-cndn-spply-chns/prpr-rprt-en.aspx

[5] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations: https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[6] Office québécois de la langue française, Marques de commerce sur les produits: https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

9. Distribution Channels

Imported canvas tents reach Canadian users through the channels below. The examples are importers of HS 630629 in the Canadian Importers Database (2024, all origins).

Channel	Role	Examples of major importers (CID, 2024)
Tent and event rental companies	Buy pole, frame and marquee tents and sidewalls for weddings, festivals and corporate events; some also make or sell tents	Tentes Fiesta (Saint-Laurent, QC); Encore Tents (Colborne, ON); Millennium Tents (Richmond, BC); Phoenix Tent & Event Rentals (New Westminster, BC); Save On Tents (Surrey, BC); Tentmaster Rentals (Surrey, BC); Rebel Tents (Edwards, ON); Special Events & Tents (Windsor, ON); River City Events (Edmonton, AB); Happenings Party Rentals (Collingwood, ON); D'Lite Tent & Event (West St. Paul, MB)
Outdoor, hunting and farm retailers	Canvas wall tents, prospector and hunting tents, bell tents	Gagnon Sporting Goods (Oshawa, ON); Halford's Extreme (Edmonton, AB); Coast Mountain Sports (Whitehorse, YT); Prairie Sky Outfitters (Saskatoon, SK); Princess Auto (Winnipeg, MB); RONA (Boucherville, QC)
Online and mass retailers	Gazebos, party tents and children's tents sold online	Aosom Canada (Markham, ON); Snuggle Bugz (Oakville, ON); Wayfair (Boston, US); Spreetail Canada (Lincoln, US)
Shelter systems, expeditions and industry	Deployable shelters and camps for military, mining, exploration and tourism; industrial supply	Weatherhaven Global Resources (Burnaby, BC); Arctic Kingdom Polar Expeditions (Mississauga, ON); Acklands-Grainger (Winnipeg, MB)
Canvas and textile converters	Import tents and canvas products, make or repair tents and covers	Lasalle Canvas & Ropes (Lasalle, QC); Wipeco Industries (Saint-Laurent, QC)

For a Pakistani maker, the practical routes are: (1) tent and event rental companies, which buy heavy canvas pole and frame tents directly and value durability and fire certification; (2) outdoor, hunting and farm retailers and Canadian tent brands, which buy wall and bell tents to their own designs; and (3) government and shelter-system buyers, through tenders on CanadaBuys or as a subcontractor to Canadian shelter companies.

References

[1] Canadian Importers Database, HS 630629, major importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630629&lang=eng

[2] Government of Canada, CanadaBuys (federal tender opportunities): https://canadabuys.canada.ca/en

10. Pricing

Level	Product / basis	Price	Source
Retail (specialty outdoor)	Kodiak Canvas 10x10 ft Flex-Bow tent, 100% cotton duck canvas	CAD 899.98 (reg. 999.99)	cabelas.ca
Retail (specialty outdoor)	Esker Classic 2 winter tent 10x10, army duck canvas, made in Canada	CAD 1,750.00	vpo.ca (Valhalla Pure Outfitters)
Retail (Canadian tent maker)	Yukon Tents canvas wall tent, 8x10 ft / 12x14 ft / 16x20 ft	CAD 1,225 / 1,525 / 2,199 (also shown at 1,399 / 1,799 / 2,499)	yukontents.ca
Retail (mass market, synthetic, for comparison)	Outsunny 10x20 ft party tent, PE canopy (HS 6306.22)	CAD 159.99 (was 319.99)	walmart.ca
Export (FOB Pakistan), all markets, 2025	Average value of Pakistan's exports under HS 630629	USD 3.91 per kg	UN Comtrade (WITS)
Export (FOB Pakistan), to Canada, 2025	Average value of Pakistan's exports to Canada under HS 630629	USD 4.08 per kg	UN Comtrade (WITS)

Retail prices were checked on 14 October 2026 and change often. Cotton canvas camping and wall tents sell at about CAD 900–2,500 in Canada, while synthetic party tents and gazebos sell at CAD 150–400. Export unit values are calculated from UN Comtrade value and net weight; a 10x10 ft canvas tent weighing about 30 kg at USD 3.91/kg would be worth roughly USD 117 FOB (illustrative). A Canadian importer will add the 17% duty, freight, brokerage and its own and the retailer's margins.

References

[1] Cabela's Canada, Kodiak Canvas 10x10 ft Flex-Bow Canvas Tent: https://cabelas.ca/product/189137

[2] Valhalla Pure Outfitters, Esker Classic 2 Winter Tent 10x10: https://checkout.vpo.ca/products/classic-2-winter-tent-10-x-10

[3] Yukon Tents Ltd., canvas wall tents (Surrey, BC): https://www.yukontents.ca/

[4] Walmart.ca, Outsunny 10' x 20' Party Tent: https://www.walmart.ca/en/ip/Outsunny-10-x-20-Party-Tent-Outdoor-Canopy-Garden-Sun-Shade-Green/3ID4QLGP524F

[5] UN Comtrade data via WITS, Pakistan exports, HS 630629, 2025 (values and net weight used to calculate unit values): https://wits.worldbank.org/trade/comtrade/en/country/PAK/year/2025/tradeflow/Exports/partner/ALL/product/630629

11. Reasons for Pakistan's Low/High Share

Why Pakistan has a foothold

- A large, experienced cotton canvas tent industry that already supplies UN agencies, armies and Middle Eastern buyers, with capacity for very large orders.
- Same 17% duty as China and India, the other non-preferential suppliers.
- A steady presence: Pakistan ranked between 4th and 7th every year since 2020, and its shipments rose +66.7% in January–August 2026.

Why it is still small

- Canada is a small market for canvas tents (about USD 5 million a year), and most Canadian demand is for synthetic tents (HS 630622), where China, Bangladesh and Vietnam dominate.
- Duty-free competition: the United States, Bangladesh, EU members and other FTA partners held about 49.3% of imports in 2025.
- Pakistan's industry is geared to relief and military tents for the Middle East; Canadian buyers want camping, wall and event tents with tested fire-retardant fabrics, bilingual labels and small, mixed orders.
- Few direct links with Canadian rental companies and outdoor brands, and long, costly shipping for bulky goods.

References

[1] Trade Data Online, HS 630629 and 630622 (Canadian imports by country): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630629&lang=eng

[2] CBSA, Customs Tariff 2026, Chapter 63: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[3] UN Comtrade data via WITS, Pakistan exports, HS 630629: https://wits.worldbank.org/trade/comtrade/en/country/PAK/year/2025/tradeflow/Exports/partner/ALL/product/630629

12. Recommendations

- **Test to CAN/CGSB-182.1 now.** The transitional rule for tents tested to the old CPAI-84 standard ends on 20 November 2026. Offer Canadian buyers test reports for each canvas and floor material, and fabric certified to CAN/ULC-S109 for event tents.
- **Target tent and event rental companies.** Firms such as Tentes Fiesta, Encore Tents, Millennium Tents and River City Events import pole and frame tents directly; offer heavy, fire-retardant canvas tops and sidewalls in standard sizes.
- **Supply wall, prospector and bell tents for the hunting and outdoor trade.** Outdoor and farm retailers sell canvas tents at CAD 900–2,500; private-label programs with stove jacks and heavy duck canvas suit Pakistani makers.
- **Use government and shelter-system channels.** Follow federal tenders on CanadaBuys and approach Canadian shelter-system companies such as Weatherhaven as a canvas and tent subcontractor.
- **Label for all of Canada.** Use a permanent bilingual fire-safety warning, a durable bilingual fibre-content label and French instructions (Sections 5 and 6).

Trade shows (Canada)

Show	Dates	Location	Focus
The Outdoor Adventure Show (Toronto)	19–21 February 2027	Toronto, ON	Consumer show for camping, paddling and outdoor gear; also in Vancouver (27–28 February 2027) and Calgary (3–4 April 2027)
Toronto Sportsmen's Show	18–21 March 2027	International Centre, Mississauga, ON	Hunting, fishing and outdoor show, with outfitters, camping and wall-tent sellers
CANSEC 2027	2–3 June 2027	Cohere Centre (formerly EY Centre), Ottawa, ON	Canada's main defence and security trade show; for military and deployable shelter buyers

References

[1] The Outdoor Adventure Show, official website (dates for Toronto, Vancouver and Calgary): https://www.outdooradventureshow.ca/

[2] Toronto Sportsmen's Show, official website: https://www.torontosportshow.ca/

[3] CADSI, CANSEC 2027, official website: https://cansec.defenceandsecurity.ca/

[4] Government of Canada, CanadaBuys: https://canadabuys.canada.ca/en

[5] Health Canada, Industry Guide to Canadian Requirements for Tents: https://www.canada.ca/en/health-canada/services/consumer-product-safety/reports-publications/industry-professionals/industry-guide-canadian-requirements-tents.html

13. Pakistani Exporters

Canadian buyers looking for Pakistani suppliers of tents of cotton, canvas and other textile materials can use these official sources:

- Pakistan Exporters Directory (TDAP), search by HS code 6306.
- Pakistan Trade Portal company profiles, which list makers of cotton canvas, tents and tarpaulins (for example in Karachi).
- The Pakistan Canvas and Tents Manufacturers and Exporters Association, whose members make relief, military, event and camping tents (Arab News, 2023).

UN Comtrade data shows that Pakistani exporters shipped tents under HS 630629 to 66 destination countries in 2025.

References

[1] Pakistan Exporters Directory (TDAP), search by HS code: https://pakistanexportersdirectory.gov.pk/searchbyhscode?product_code=6306

[2] TDAP, Pakistan Exporters Directory information page: https://tdap.gov.pk/pakistan-exporters-directory/

[3] Pakistan Trade Portal, Shamsi International (Pvt) Ltd: https://pakistantradeportal.gov.pk/company/shamsi-international-(pvt)-ltd

[4] UN Comtrade data via WITS, Pakistan exports, HS 630629, 2025 (number of partner countries): https://wits.worldbank.org/trade/comtrade/en/country/PAK/year/2025/tradeflow/Exports/partner/ALL/product/630629

14. List of Canadian Importers

The table below lists major Canadian importers of tents of cotton, canvas and other textile materials (HS 630629). The complete list of importers can be obtained from the Canadian Importers Database at **https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630629&lang=eng**.

Company	City, Province	Postal code	Phone	Website
ACKLANDS-GRAINGER INC.	Winnipeg, Manitoba	R3C 4S8	204-944-3800 †	grainger.ca
AOSOM CANADA INC.	Markham, Ontario	L3R 4B9	1-877-792-6080 *	aosom.ca
ARCTIC KINGDOM POLAR EXPEDITIONS INC.	Mississauga, Ontario	L4W 4Y4	416-322-7066	arctickingdom.com
COAST MOUNTAIN SPORTS	Whitehorse, Yukon	Y1A 2B4	867-667-4074 †	cmsyukon.ca
ENCORE TENTS INC.	Colborne, Ontario	K0K 1S0	1-855-856-2970	encoretentsrentals.com
GAGNON SPORTING GOODS	Oshawa, Ontario	L1J 5Y5	905-725-5798	gagnonsports.com

Company	City, Province	Postal code	Phone	Website
HALFORDS EXTREME INC.	Edmonton, Alberta	T5B 1G8	780-474-4989	halfordsmailorder.com
HAPPENINGS PARTY RENTALS INC	Collingwood, Ontario	L9Y 5A6	705-444-1443	happeningspartyrentals.com
LASALLE CANVAS & ROPES INC	Lasalle, Quebec	H8R 1V4	514-366-2800	lascan.ca
MILLENNIUM TENTS AND PARTY RENTALS LTD.	Richmond, British Columbia	V6W 1E8	604-323-2347 †	millenniumtents.com
PHOENIX TENT & EVENT RENTALS	New Westminster, British Columbia	V3L 5N1	778-786-4218 †	phoenixtentrentals.ca
PRINCESS AUTO LTD.	Winnipeg, Manitoba	R3C 2W7	1-800-665-8685 †	princessauto.com
REBEL TENTS & EVENTS RENTALS	Edwards, Ontario	K0A 1V0	613-821-3131 †	rebeltents.com
RIVER CITY EVENTS	Edmonton, Alberta	T6X 0P8	780-424-6001	rivercityevents.ca
RONA INC.	Boucherville, Quebec	J4B 8H7	450-650-1484 †	rona.ca
SAVE ON TENTS AND PARTY RENTALS LTD.	Surrey, British Columbia	V3V 5P6	604-592-9922 †	saveonpartyrentals.ca
SNUGGLE BUGZ INC.	Oakville, Ontario	L6L 5N1	289-430-5789 *	snugglebugz.ca
SPECIAL EVENTS & TENTS INC.	Windsor, Ontario	N8N 2L9	519-735-7611	tentrentalswindsor.com
TENTES FIESTA LTÉE / FIESTA TENTS LTD	Saint-Laurent, Quebec	H4S 1H9	514-636-9333	fiesta.ca
WEATHERHAVEN GLOBAL RESOURCES LTD.	Burnaby, British Columbia	V5J 0B6	604-451-8900 *	weatherhaven.com
WIPECO INDUSTRIES INC	Saint-Laurent, Quebec	H4S 1Y6	514-935-2551	wipe-it.ca

*Contacts were checked on 14–15 October 2026 (YellowPages.ca searches). Phone numbers are from YellowPages.ca listings matched to the company name and the city or postal code in the Canadian Importers Database (CID). * Phone taken from the company's own website (no matching YellowPages.ca listing, or the listing was closed or at another address): Aosom (customer service; the website gives a North York office), Snuggle Bugz (Oakville store and warehouse at the CID address) and Weatherhaven (Burnaby head office). † YellowPages.ca shows a different address from the CID: Millennium Tents (Vancouver), Phoenix Tent (Langley; website gives Aldergrove), Rebel Tents (Metcalfe, Ottawa area), Coast Mountain Sports (Y1A 2B3), RONA (1235 rue Nobel, Boucherville), Save On Tents (12973 80 Ave, Surrey), Acklands-Grainger and Princess Auto (head-office numbers). Arctic Kingdom's website gives its Mississauga office as 2110 Matheson Blvd E (L4W 5E1). The Encore Tents website blocks automated checks; it is the site linked from its YellowPages.ca listing and shown for the company in a business directory (threebestrated.ca). Not listed: Guelph Tent Rentals, Tent Master (Surrey), D'Lite Tent & Event and Arkto Campers (no website found), Superior Tent Rentals and Super Tent (no listing found), Sino Products (website blocks checks; different address). Acklands-Grainger, Princess Auto and Wipeco contacts were checked for other reports in this series on 12 October 2026. The CID gives company names and addresses only, not contact persons or import values; the importer is not necessarily the end user of the product.*

References

[1] Canadian Importers Database, HS 630629, major Canadian importers (all countries, 2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630629&lang=eng

[2] Canadian Importers Database, HS 630629, major importers by country of origin: https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630629

[3] YellowPages.ca business search (phone numbers and websites), accessed 14 October 2026: https://www.yellowpages.ca/

[4] Aosom Canada, company website (customer service): https://www.aosom.ca/
[5] Arctic Kingdom, company website (offices): https://arctickingdom.com/
[6] Snuggle Bugz, company website (store locations): https://www.snugglebugz.ca/
[7] Weatherhaven, company website (head office, Burnaby): https://weatherhaven.com/
[8] Frank's Special Events & Tents, company website: https://www.tentrentalswindsor.com/
[9] RONA, company website: https://www.rona.ca/

**The TIC Wing may be contacted for additional guidance.*