PRODUCT REPORT

Cleaning Cloths, Dish Cloths and Dusters

HS Code 6307.10 | Export market guide: Pakistan to Canada | October 2026

Key facts at a glance

Indicator	Value	Source
Canada's imports of cleaning cloths (HS 630710), 2025	USD 54.83 million (+2.4% vs 2024)	Trade Data Online
Canada's imports from Pakistan, 2025	USD 4.66 million (8.49% share; +9.7% vs 2024; +22.8% vs 2020)	Trade Data Online
Pakistan's rank among suppliers	3rd in every year since 2016, after China and the United States	Trade Data Online
Pakistan in 2026 so far	January–August 2026: USD 3.03 million (+8.6%), a 9.00% share; total imports −9.6%	Trade Data Online
Largest supplier to Canada	China: USD 27.35 million, 49.9% share (2025)	Trade Data Online
Canadian import duty	MFN 17%. Pakistan pays 17% except on industrial shop towels (6307.10.10, GPT free); duty-free for the US, EU, UK, CPTPP, Korea and LDCs	CBSA Customs Tariff 2026
Key product rules	Bilingual fibre-content label on dish cloths sold at retail (need not be durable); sales to businesses exempt; general product safety	Competition Bureau; Health Canada
Quebec labelling (Bill 96)	All product text in French; descriptive words in trademarks must also be in French since 1 June 2025	Charter of the French Language / OQLF
Major Canadian importers (2024)	168 importers account for 80.49% of imports (CAD 82.5 million). From Pakistan: 74 importers; the top 3 hold 52.04% of CAD 6.1 million	Canadian Importers Database

Trade values from Trade Data Online and TIPP are in US dollars. Canadian Importers Database values and retail prices are in Canadian dollars. Pakistan's data follows its fiscal year (July–June); Canada's data follows the calendar year.

1. Introduction

HS 6307.10 covers "Floor-cloths, dish-cloths, dusters and similar cleaning cloths" made up from any textile fabric. In Canada's 2026 Customs Tariff it has two tariff items: 6307.10.10 for industrial shop towels of a set size, weight and construction, and 6307.10.90 for all other cleaning cloths (unit: kg). The code covers dish cloths and bar mops, floor cloths, dusters, microfibre cleaning cloths, shop towels and wiping cloths.

Products outside this code, which exporters should classify separately:

- Kitchen towels, tea towels and terry wash cloths: HS 6302.60 and 6302.91 to 6302.99 (toilet and kitchen linen).
- Wipes impregnated with detergent or polish: HS 3401 or 3405; nonwoven wipes sold by the roll or sheet may fall under HS 5603.
- Used or new rags and scrap textiles sold as wiping rags: HS 6310.

The line between a dish cloth and a kitchen towel depends on size, construction and use, so classification should be confirmed with the Canadian importer or a customs broker, or by an advance ruling from CBSA.

Canadian demand comes from two very different markets: households, through supermarkets, home stores, hardware chains and online retailers, and businesses, through janitorial, industrial, automotive and linen-service distributors that buy shop towels, bar mops and wiping cloths in bulk.

References

[1] CBSA, Customs Tariff 2026, Chapter 63, tariff items 6307.10.10 and 6307.10.90: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[2] Canadian Importers Database, HS 630710, major Canadian importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630710&lang=eng

2. Pakistan's Exports (Production)

The Trade Information Portal of Pakistan (TIPP) reports exports under six national tariff lines: 6307.1010 dish-cloths, 6307.1020 wash-cloths, 6307.1030 dusters, 6307.1040 bar mops, 6307.1050 bath mats and 6307.1090 other. The table shows the total of the six lines by fiscal year (July–June).

Pakistan's exports of cleaning cloths (PCT 6307.10)

Fiscal year	World (USD million)	World (thousand tonnes)	Unit value (USD/kg)	Canada (USD million)	Canada (thousand tonnes)	Canada rank / share	Destinations
FY2021-22	510.2	209.7	2.43	9.60	3.11	5th / 1.9%	111
FY2022-23	442.7	196.3	2.25	5.40	2.05	8th / 1.2%	114
FY2023-24	454.1	263.4	1.72	4.99	1.87	9th / 1.1%	107
FY2024-25	490.4	202.9	2.42	6.55	2.48	6th / 1.3%	106
FY2025-26	442.9	156.7	2.83	6.81	2.63	7th / 1.5%	99
FY2026-27 (Jul–Sep)	127.6	45.0	2.83	1.43	0.53	9th / 1.1%	75

Quantities are in kilograms as recorded by TIPP, shown here in thousand tonnes. FY2026-27 covers July–September 2026 only. In FY2025-26 the largest markets were the United States (USD 325.8 million), the United Kingdom (26.4), the Netherlands (13.4), Germany (8.7) and France (8.7); Canada ranked 7th.

> **Insight:** Pakistan is a large exporter of these goods (about USD 440–510 million a year), but most of the value is wash-cloths and bath mats that Canada classifies under other codes, so TIPP's Canada figure (USD 6.81 million in FY2025-26) is higher than Canada's own figure for HS 630710 (inferred). The dish-cloth line grew fastest: exports to Canada rose from USD 0.45 million in FY2024-25 to USD 1.63 million in FY2025-26, making Canada the 3rd-largest market for Pakistani dish cloths.

References

[1] Trade Information Portal of Pakistan (TIPP), Export Trade Data dashboard, PCT 6307.1010 to 6307.1090, filtered by fiscal year (FY2021-22 to FY2026-27), all countries, values in USD and quantities in kg; data accessed 9 October 2026: https://tipp.gov.pk/index.php?r=site/display&id=305

3. Canada's Imports (Consumption)

Canada's imports of cleaning cloths (HS 630710), USD million

From	2020	2022	2023	2024	2025	Change 2024–25
Total imports	**48.58**	**50.70**	**44.56**	**53.54**	**54.83**	**+2.4%**
China	29.71	26.89	22.19	31.36	27.35	−12.8%
United States	8.72	10.90	11.49	10.51	13.76	+30.9%

From	2020	2022	2023	2024	2025	Change 2024–25
Bangladesh	1.00	1.05	1.30	1.28	2.62	+105.3%
Korea, South	1.06	1.42	1.59	1.62	1.32	−18.8%
Vietnam	0.32	0.09	0.35	0.96	0.83	−14.1%
Pakistan	3.792	6.194	4.422	4.245	4.655	+9.7%

2020 is shown as a benchmark year. 2025 values are the sum of the 12 monthly values in Trade Data Online, because the annual 2025 column had not yet been filled in when the data was accessed. Year to date: total imports in January–August 2026 were USD 33.66 million (−9.6% on the same months of 2025, USD 37.24 million); imports from Pakistan were USD 3,030,277 (+8.6% on USD 2,791,435), a 9.00% share.

Pakistan in Canada's imports

Indicator	2016	2020	2021	2022	2023	2024	2025
Imports from Pakistan (USD million)	3.87	3.79	5.31	6.19	4.42	4.25	4.66
Share of Canada's imports	8.54%	7.81%	10.40%	12.22%	9.92%	7.93%	8.49%
Rank among suppliers	3rd	3rd	3rd	3rd	3rd	3rd	3rd

Insight: Canada imports about USD 45–55 million a year of cleaning cloths (USD 54.83 million in 2025, +2.4%). Pakistan has been the 3rd supplier every year since 2016. Its imports grew +9.7% in 2025 to USD 4.66 million, and rose a further 8.6% in January–August 2026 while total imports fell 9.6%, lifting Pakistan's share to 9.00%.

Where demand is: imports by province (USD)

Province	2022	2023	2024	Share 2024
Ontario	27,087,540	25,080,070	27,111,253	50.6%
British Columbia	11,942,315	8,573,695	11,318,911	21.1%
Quebec	8,040,589	6,660,574	8,970,864	16.8%
Alberta	1,926,420	2,185,475	3,259,726	6.1%
Manitoba	1,040,999	1,512,364	1,721,087	3.2%
Saskatchewan	152,221	213,600	886,446	1.7%
New Brunswick	178,400	296,445	223,274	0.4%

Ontario, British Columbia and Quebec together accounted for 88.5% of imports in 2024. Provincial figures show the province where goods were cleared, which is usually where the importer or its distribution centre is located, not necessarily where the product is sold.

References

[1] Trade Data Online (ISED / Statistics Canada), Canadian imports, HS 630710, all countries (detailed), complete years, USD; accessed 12 October 2026: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

[2] Trade Data Online, HS 630710, monthly trends (September 2024 – August 2026), used to total calendar 2025 and the 2026 year to date: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=24%7CMonthly+Trends&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

[3] Trade Data Online, HS 630710, imports by province, complete years: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

4. Import Market Analysis

Supplier shares of Canada's imports of cleaning cloths (%)

Supplier	2020	2022	2023	2024	2025
China	61.2%	53.0%	49.8%	58.6%	49.9%
United States	18.0%	21.5%	25.8%	19.6%	25.1%
Bangladesh	2.1%	2.1%	2.9%	2.4%	4.8%
Korea, South	2.2%	2.8%	3.6%	3.0%	2.4%
Vietnam	0.7%	0.2%	0.8%	1.8%	1.5%
Pakistan	7.81%	12.22%	9.92%	7.93%	8.49%

- **China (49.9%)** supplies half the market, mainly microfibre and synthetic cloths, and pays the same 17% as Pakistan.
- **United States (25.1%)** enters duty-free under CUSMA and grew +30.9% in 2025, but fell 37.6% in January–August 2026.
- **Pakistan (8.49%)** is the leading supplier of cotton cloths such as bar mops and dish cloths (inferred from TIPP product lines).
- **Bangladesh (4.8%)** doubled its sales in 2025 (+105.3%) and enters duty-free as a least developed country.
- **Market concentration:** the top three suppliers held 83.5% of imports in 2025. Importers are many and spread out: the Canadian Importers Database needs 168 importers to reach 80.49% of imports (CAD 82.5 million in 2024), and the top three hold only 24.62%. From Pakistan, 74 importers bought CAD 6.1 million, and the top three hold 52.04%.
- **Regional demand:** Ontario cleared 50.6% of imports in 2024, British Columbia 21.1% and Quebec 16.8%.

> **Insight:** Pakistan holds a steady third place in a market split between Chinese synthetic cloths and US supply. Its growth in 2026 and its strength in cotton bar mops and dish cloths give it room to take share, especially from the many mid-sized distributors that already buy from Pakistan.

References

[1] Trade Data Online, HS 630710 (shares calculated from import values): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

[2] Trade Data Online, HS 630710, imports by province: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

[3] Canadian Importers Database, HS 630710, major importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630710&lang=eng

[4] Canadian Importers Database, HS 630710, major importers of goods from Pakistan (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630710&countryCode=527

5. Quality, Packaging and Labelling Requirements

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan).

5.1 Quality requirements

Requirement	What it means for Pakistani exporters	Authority / legal basis
No danger to health or safety	It is prohibited to manufacture, import, advertise or sell a consumer product that is a danger to human health or safety.	Canada Consumer Product Safety Act (CCPSA), ss. 7–8

Requirement	What it means for Pakistani exporters	Authority / legal basis
	Cleaning cloths are consumer products, so this general rule applies even where there is no product-specific standard.	
Flammability of textiles	Textile products sold in Canada must meet the flame-spread limits of the Textile Flammability Regulations. Flat-woven and terry cleaning cloths normally pass; the rules matter mainly for brushed or napped fabrics.	Textile Flammability Regulations (SOR/2016-194); Health Canada industry guide
Records and traceability	Importers and sellers must keep documents showing from whom they got the product and to whom they sold it, so it can be traced in a recall.	CCPSA, s. 13
Incident reporting	An importer that learns of an incident or defect that caused or could cause serious harm must report it to Health Canada within two days, and to its supplier.	CCPSA, s. 14
No forced labour in the supply chain	Goods mined, manufactured or produced wholly or in part by forced labour are prohibited from entering Canada. CBSA can detain such goods, and importers are expected to carry out due diligence on their supply chains, including cotton, yarn and fabric suppliers.	Customs Tariff, tariff item 9897.00.00; CBSA Memorandum D9-1-6

5.2 Packaging requirements

- There is no Canadian packaging standard for cleaning cloths. Retail dish cloths and microfibre cloths are sold in multi-packs with a paper band, header card or polybag that shows the count, size and fibre content.
- Industrial shop towels, bar mops and wipers for businesses are usually packed in bulk by count or weight (for example bales or cartons of 25 or 50 pieces, or by the pound for wiping rags).
- If the packaging hides the country-of-origin marking on the product, the packaging itself must also be marked with the country of origin (CBSA Memorandum D11-3-1).
- Each carton should carry the style, size, colour and order or lot number, so the importer can meet the CCPSA traceability and recall requirements.

5.3 Labelling requirements

Label element	Requirement
Fibre content	Shown by generic fibre name, with the percentage by mass, in order of predominance. Fibres making up less than 5% may be shown as "other fibre(s)". For example: "100% cotton / 100 % coton" or "80% polyester, 20% polyamide / 80 % polyester, 20 % polyamide" for microfibre.
Dealer identity	The full name and postal address of the Canadian dealer (importer, brand or retailer), or a CA identification number issued by the Competition Bureau. A Pakistani maker can only use the importer's CA number with the importer's agreement.
Bilingual information	Fibre content must appear in both English and French. Dealer identity and country of origin may appear in either language.
Type of label	Dish cloths are a prescribed article (Schedule I, item 8, of the Textile Labelling and Advertising Regulations), so they must carry a fibre-content and dealer-identity label when sold to consumers. Because dish cloths are also in Schedule III, the label does not have to survive washing (section 15(2) applies only to Schedule I articles not in Schedule III), and the English and French may be on two labels (section 14). In retail this is often done with a paper band or attached ticket. "Cleaning cloths and wipers" are listed among the exempt articles in Schedule II, item 2(g), so exporters should confirm with the importer how each product is classed for labelling.
Country of origin	Cleaning cloths are not named in Schedule I of the Marking of Imported Goods Order, so country-of-origin marking is not mandatory for them (towels and wash cloths, which are

Label element	Requirement
	classified under HS 6302, are named). Most retail buyers still ask for "Made in Pakistan" on the packaging.
Sales to businesses	Articles made up for or sold to businesses, government departments, schools, health-care facilities and similar institutions for their own use are exempt from the labelling requirement (section 6(e)). This covers most industrial shop towels, bar mops and janitorial cloths, but buyers may still ask for a label.
Count, size and care	Package count and size are shown by commercial practice. Care labelling is voluntary, but if care information is given it must be accurate.

The importer is legally responsible for compliance, so the exporter should agree with the buyer whether each item is sold at retail or to businesses, and what labelling and packaging it needs, before production.

5.4 Quebec: French-language rules (Charter of the French Language, as amended by Bill 96)

Quebec cleared 16.8% of Canada's imports of cleaning cloths in 2024, and several importers from Pakistan (Safdie & Co., Heritage Home Fashions, Splash Home, Wipeco Industries and Vast-Auto Distribution) are based in the Montréal area. On top of the federal bilingual rules, products sold in Quebec must follow the Charter of the French Language. Bill 96 (Act respecting French, the official and common language of Québec, S.Q. 2022, c. 14) amended the Charter, and new product-labelling rules under the Regulation respecting the language of commerce and business took effect on 1 June 2025.

Rule	What it means for floor cloths, dish cloths, dusters and similar cleaning cloths	Legal basis
Everything on the product must be in French	Every inscription on the product, its container or wrapping, and documents supplied with it (header cards, paper bands, package inserts and labels) must be in French. This includes claims printed on the product or its packaging, such as "super absorbent", "lint-free", "machine washable" or "streak-free".	Charter s. 51
French must not be less prominent	Another language may appear, but it must not be given greater prominence than the French or be available on more favourable terms. The OQLF explains this as meaning the other language must not be more visible than the French, and the consumer must not have to make any extra effort to get the information in French.	Charter s. 51 (amended 2022, c. 14, s. 42); OQLF guidance
Trademarks: descriptive words must be in French (in force 1 June 2025)	A registered trademark may stay in another language only if no French version is registered with the Canadian Intellectual Property Office. Any generic or descriptive words inside the trademark (for example "Bar Mop", "Microfiber Cloth" or "Dish Cloth") must also appear in French on the product or on a medium permanently attached to it. The product name and company name may stay in another language.	Charter s. 51.1; Regulation C-11, r. 9, s. 7.1
If a French version of the trademark is registered	It must be used on products sold in Quebec.	Charter s. 51.1; OQLF guidance
Transition period (until 1 June 2027)	Products with trademarks whose descriptive words are not in French may still be sold until 1 June 2027 if they were made before 1 June 2025 and no French version of the trademark had been filed by 26 June 2024. New production for Canada should already comply.	OQLF, Marques de commerce sur les produits
Exceptions useful to exporters	Inscriptions may be only in another language on containers used in international transport (export cartons), and on products for incorporation or processing that are not sold at retail in Quebec. The name of a firm established only outside Quebec may stay in its original language.	Regulation C-11, r. 9, ss. 3(2), 3(4), 7(1)

Rule	What it means for floor cloths, dish cloths, dusters and similar cleaning cloths	Legal basis
Displays count as advertising	Shelf displays and point-of-sale material are treated as commercial advertising, where French must be clearly predominant.	OQLF guidance
Enforcement	The Office québécois de la langue française (OQLF) handles complaints and works with businesses to bring products into compliance. The Charter provides penal fines, which are doubled for a second offence and tripled for later offences.	Charter ss. 205–207

Insight: Use one fully bilingual package for all of Canada: a band or header card with the fibre content in English and French, the dealer's name and address or CA number, and the count and size, with French at least as large and visible as the English. Translate descriptive words, including words inside logos (for example "Dish Cloth / Linge à vaisselle", "Microfiber Cloth / Chiffon en microfibre"). Outer export cartons and bulk packs for business users can stay in English only.

References

[1] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[2] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[3] Health Canada, Guidance on mandatory reporting under section 14 of the CCPSA: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act/industry/guide-mandatory-reporting-section-14.html

[4] Textile Flammability Regulations (SOR/2016-194): https://laws-lois.justice.gc.ca/eng/regulations/SOR-2016-194/index.html

[5] Health Canada, Industry guide to the flammability of textile products: https://www.canada.ca/en/health-canada/services/consumer-product-safety/reports-publications/industry-professionals/industry-guide-flammability-textile.html

[6] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour (tariff item 9897.00.00): https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[7] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[8] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations (Appendices C–E: permanent, non-permanent and exempt articles): https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[9] Textile Labelling and Advertising Regulations (C.R.C., c. 1551): https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[10] Competition Bureau Canada, CA identification number: https://competition-bureau.canada.ca/en/contact-competition-bureau-canada/ca-identification-number

[11] Government of Québec (LégisQuébec), Charter of the French Language, C-11, ss. 51, 51.1, 205–207: https://www.legisquebec.gouv.qc.ca/en/document/cs/c-11

[12] Government of Québec (LégisQuébec), Regulation respecting the language of commerce and business, C-11, r. 9, ss. 3, 5, 6, 7, 7.1: https://www.legisquebec.gouv.qc.ca/en/document/cr/C-11,%20r.%209

[13] Office québécois de la langue française, Marques de commerce sur les produits (rules in force since 1 June 2025; transition to 1 June 2027): https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

[14] Office québécois de la langue française, Loi sur la langue officielle et commune du Québec, le français (Bill 96) – legislative changes: https://www.oqlf.gouv.qc.ca/charte/changementslegislatifs/

6. Technical and Safety Standards

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan).

Aspect	Requirement	Authority / reference
Legal framework	Canada Consumer Product Safety Act (CCPSA). There is no mandatory Canadian product standard specific to floor cloths, dish cloths, dusters and similar cleaning cloths; general safety, flammability and labelling rules apply.	Health Canada
Flammability	Textile products must meet the Textile Flammability Regulations (test method CAN/CGSB-4.2 No. 27.5); this is rarely an issue for flat-woven or terry cleaning cloths.	Textile Flammability Regulations (SOR/2016-194)
Product safety obligations	Importer must keep traceability records, report serious incidents within two days, and carry out recalls if ordered.	CCPSA, ss. 13–14, 31–32
Textile labelling	Dish cloths sold to consumers: bilingual fibre content and dealer identity (name and address or CA number) on a label, which need not be durable. Cleaning cloths and wipers are listed in Schedule II; sales to businesses are exempt.	Textile Labelling and Advertising Regulations; Competition Bureau
Origin marking	Not mandatory for cleaning cloths (not named in the Marking of Imported Goods Order); usually requested by buyers on packaging.	CBSA D11-3-1
Forced labour	Goods made wholly or partly with forced labour are prohibited. Be ready to show the source of cotton, yarn and fabric suppliers.	Customs Tariff item 9897.00.00; CBSA D9-1-6
Export clearance in Pakistan	The Goods Declaration and export documents are filed electronically through Pakistan Single Window (PSW), which links customs, banks and other government agencies.	Pakistan Single Window
Customs accounting	The importer needs a CBSA business number and import-export account and must use the CARM Client Portal to account for and pay duties and taxes (17% duty plus GST/HST).	CBSA

References

[1] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[2] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[3] Textile Flammability Regulations (SOR/2016-194): https://laws-lois.justice.gc.ca/eng/regulations/SOR-2016-194/index.html

[4] Textile Labelling and Advertising Regulations (C.R.C., c. 1551): https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[5] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[6] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[7] Pakistan Single Window (PSW): https://www.psw.gov.pk/

[8] CBSA, CARM: Assess and pay duties and taxes on imported commercial goods: https://www.cbsa-asfc.gc.ca/services/carm-gcra/menu-eng.html

7. Import Tariff

Tariff item	Description	MFN	GPT (Pakistan)	Duty-free / other access
6307.10.10 (suffix 00)	Industrial shop towels, hemmed, 43–56 cm by 43–61 cm, of unbleached woven fabric of cotton or cotton and man-made fibres, 135–203 g/m² (full yarn and thread-count limits in the tariff). Unit: kg	17%	Free	Free: GPT, LDCT, UST/MXT, CEUT, UKT, CPTPT, KRT, CCCT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, UAT

Tariff item	Description	MFN	GPT (Pakistan)	Duty-free / other access
6307.10.90 (suffix 00)	Other floor cloths, dish cloths, dusters and similar cleaning cloths (including bar mops and microfibre cloths). Unit: kg	17%	Not available (17% applies)	Free: LDCT, UST/MXT, CEUT, UKT, CPTPT, KRT, CCCT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, UAT

Pakistan has duty-free access only for industrial shop towels that meet the narrow description of tariff item 6307.10.10, where the General Preferential Tariff (GPT) applies. All other cleaning cloths, including dish cloths, bar mops, dusters and microfibre cloths, pay the full MFN rate of 17%, the same as China and India. The United States and Mexico (CUSMA), the EU and the United Kingdom, CPTPP members such as Vietnam and Japan, Korea and least developed countries such as Bangladesh enter duty-free. GST/HST is also payable at import.

> **Insight:** The 17% duty does not put Pakistan behind China (49.9%), which pays the same, but duty-free suppliers held about 37% of imports in 2025, led by the United States and Bangladesh. Pakistani exporters of unbleached cotton shop towels should check whether their product meets item 6307.10.10, which is duty-free for Pakistan.

References

[1] CBSA, Customs Tariff 2026, Chapter 63, tariff item 6307.10: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[2] CBSA, Import commercial goods into Canada: https://www.cbsa-asfc.gc.ca/import/?D=A

8. Non-Tariff Barriers

- **Brand-controlled supply chains and compliance audits:** most imports are made to order for brands and retailers that choose factories through sourcing programs. They require social-compliance audits, chemical-safety commitments (restricted substances lists) and test reports before placing orders.
- **Forced-labour due diligence:** Canada prohibits imports of goods made with forced labour, and large Canadian companies must report each year on the steps they take to prevent forced and child labour in their supply chains. Buyers increasingly ask for proof of where the cotton, yarn and fabric came from.
- **Quebec French-language rules (Bill 96):** hang tags, labels and printed claims on products sold in Quebec must be in French, with French at least as prominent as any other language. Since 1 June 2025, descriptive words inside trademarks must also be translated. Quebec accounted for 16.8% of Canada's imports in 2024.
- **Specifications from business buyers:** janitorial, food-service and linen-service buyers specify weight per dozen, size, absorbency, colour coding and resistance to industrial laundering (inferred from distributor product descriptions).
- **Logistics:** shipments from Karachi to Toronto or Montréal involve transhipment and long transit times, while Asian competitors ship directly to Vancouver. This matters for seasonal and replenishment orders.
- **Labelling:** dish cloths sold at retail without a correct bilingual fibre-content label and dealer identity must be relabelled before sale, at the importer's cost.

References

[1] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[2] Public Safety Canada, Fighting Against Forced Labour and Child Labour in Supply Chains Act: guidance for entities: https://www.publicsafety.gc.ca/cnt/cntrng-crm/frcd-lbr-cndn-spply-chns/prpr-rprt-en.aspx

[3] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations: https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[4] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[5] Office québécois de la langue française, Marques de commerce sur les produits: https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

9. Distribution Channels

Imported cleaning cloths reach Canadian users through the channels below. All examples are importers from Pakistan in the Canadian Importers Database (2024).

Channel	Role	Examples of importers buying from Pakistan (CID, 2024)
Industrial, safety and janitorial distributors	Shop towels, wipers and cleaning cloths for factories, workshops and building maintenance	Acklands-Grainger (Winnipeg, MB); Bunzl Canada (Burlington, ON); Fastenal Canada (Kitchener, ON); MSC Industrial Supply (Mississauga, ON); Lawson Products (Mississauga, ON); Global Industrial Canada (Richmond Hill, ON); Advantage Maintenance Products (Paris, ON)
Linen services	Bar mops and kitchen cloths rented to restaurants and hotels	K-Bro Linen Systems (Edmonton, AB); Wagg's Linen Supply (Orillia, ON)
Hardware, home-improvement and farm stores	Retail cleaning and painting cloths	Home Depot Canada (Toronto, ON); Canadian Tire (Toronto, ON); Orgill Canada (London, ON); Peavey Industries (Red Deer, AB); Canpro Decorating Products (Edmonton, AB); Hue & Hammer (Vancouver, BC)
Automotive and marine	Detailing, polishing and shop cloths	Lordco Parts (Port Coquitlam, BC); Vast-Auto Distribution (Saint-Léonard, QC); C.C. Marine Distributors (Newmarket, ON); Hopkins Canada (Blenheim, ON)
Home textile importers and retailers	Dish cloths and kitchen sets for supermarkets and home stores	Safdie & Co. (Saint-Laurent, QC); Heritage Home Fashions (Montréal, QC); Splash Home (Saint-Laurent, QC); Costco Wholesale Canada (Ottawa, ON)
Wiping cloth makers and textile importers	Cut, wash or repack cloths and wipers	Wipeco Industries (Saint-Laurent, QC); Shatex Manufacturing (Delta, BC); Namtex Canada (Toronto, ON); Canada Textile (Toronto, ON)

For a Pakistani maker, the practical routes are: (1) industrial and janitorial distributors, which buy shop towels, bar mops and wipers in bulk to specification; (2) linen-service companies, which need cloths that survive heavy laundering; and (3) home-textile importers and hardware chains for retail dish-cloth packs.

References

[1] Canadian Importers Database, HS 630710, major importers of goods from Pakistan (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630710&countryCode=527

[2] Trade Data Online, HS 630710, imports by province: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

10. Pricing

Level	Product / basis	Price	Source
Retail	Palm Leaf Dishcloth, 1 piece	CAD 3.16 (reg. 3.95)	linenchest.com
Retail	Bar Mop Dishcloths, set of 5	CAD 5.56 (reg. 6.95)	linenchest.com
Retail	Double Check Dish Cloths, set of 2	CAD 7.96 (reg. 9.95)	linenchest.com
Retail	Danica Jubilee knit dishcloths, set of 3	CAD 19.96 (reg. 24.95)	linenchest.com
Retail	KleanToday microfibre cleaning cloth, 32 x 32 cm, 6-pack	CAD 7.99	amazon.ca

Level	Product / basis	Price	Source
Export (FOB Pakistan), to Canada	Average value of exports to Canada under PCT 6307.10, FY2025-26	USD 2.60 per kg (all markets: USD 2.83)	TIPP
Export (FOB Pakistan), dish cloths to Canada	Average value under PCT 6307.1010, FY2025-26	USD 2.19 per kg	TIPP

Retail prices were checked on 12 October 2026 and change often. Basic dish cloths and bar mops sell at about CAD 1–4 per cloth, designer knit cloths at about CAD 7, and microfibre cloths at about CAD 1.30 each in multi-packs. Export unit values are calculated from TIPP value and quantity. A Canadian importer will add the 17% duty, freight, brokerage and its own and the retailer's margins.

References

[1] Linen Chest, Palm Leaf Dishcloth: https://www.linenchest.com/en_ca/palm-leaf-dishcloth

[2] Linen Chest, Bar Mop Dishcloths, set of 5: https://www.linenchest.com/en_ca/kitchen-textiles-collextion-280053

[3] Linen Chest, Double Check Dish Cloths, set of 2: https://www.linenchest.com/en_ca/set-of-2-dish-cloth-2

[4] Linen Chest, Danica Jubilee "Apple a Day" Knit Dishcloths, set of 3: https://www.linenchest.com/en_ca/danica-jubilee-apple-a-day-knit-dishcloths-set-of-3

[5] Amazon.ca, KleanToday Microfiber Cleaning Cloth, 6 pack: https://www.amazon.ca/KleanToday-Microfiber-12-6X12-6-Performance-Microfibre/dp/B0FCLR9G83

[6] TIPP, Export Trade Data, PCT 6307.10 (values and quantities used to calculate unit values): https://tipp.gov.pk/index.php?r=site/display&id=305

11. Reasons for Pakistan's Low/High Share

Why Pakistan has a foothold

- Large cotton terry and towelling industry that already makes bar mops, dish cloths and shop towels for the United States and Europe.
- Same duty as China on most cloths, and duty-free entry for industrial shop towels under the GPT.
- A wide buyer base: 74 importers bought from Pakistan in 2024, from industrial distributors to home retailers, and imports grew +8.6% in January–August 2026.

What limits the share

- Synthetic and microfibre cloths, the largest part of the market, come mainly from China.
- Duty-free competition: the United States, Bangladesh and other FTA partners held about 37% of imports in 2025.
- Many small orders: imports are spread over many distributors, so each buyer orders small, mixed volumes.

References

[1] Trade Data Online, HS 630710 (Canadian imports by country): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630710&lang=eng

[2] Canadian Importers Database, HS 630710, major importers of goods from Pakistan (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630710&countryCode=527

[3] CBSA, Customs Tariff 2026, Chapter 63: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

12. Recommendations

- **Target industrial and janitorial distributors.** Acklands-Grainger, Bunzl, Fastenal, MSC and Lawson already buy from Pakistan; offer shop towels, bar mops and wipers to their specifications.
- **Check the shop-towel tariff item.** Unbleached cotton shop towels that meet the size, weight and yarn limits of item 6307.10.10 enter duty-free from Pakistan, against 17% for other cloths.
- **Sell to linen services.** K-Bro and Wagg's rent bar mops and kitchen cloths to restaurants and hotels and need cloths that survive industrial laundering.
- **Add microfibre and blends.** China leads in synthetic cloths; a Pakistani range that combines cotton and microfibre would let one supplier cover a buyer's whole program.
- **Package for all of Canada.** Retail packs need a bilingual fibre-content band or card with French at least as prominent as English (Sections 5 and 6).

Trade shows (Canada)

Show	Dates	Location	Focus
CanGift Toronto Spring Gift + Home Market	24–28 January 2027	Toronto, ON	Wholesale market for gift and home retailers, including kitchen textiles
CanGift Toronto Fall Gift + Home Market	8–11 August 2027	Toronto, ON	Wholesale market for retailers buying for the holiday season

References

[1] CanGift (Canadian Gift Association), Gift + Home Markets: https://www.cangift.org/

[2] Canadian Importers Database, HS 630710, major importers of goods from Pakistan: https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630710&countryCode=527

13. Pakistani Exporters

Canadian buyers looking for Pakistani suppliers of floor cloths, dish cloths, dusters and similar cleaning cloths can use these official sources:

- Pakistan Exporters Directory (TDAP), search by HS code 6307.
- TDAP sector information on home textiles and towels; most cleaning-cloth exporters are terry and towel mills in Karachi and Faisalabad.

TIPP data shows that Pakistani exporters shipped goods under PCT 6307.10 to 99 destinations in FY2025-26.

References

[1] Pakistan Exporters Directory (TDAP), search by HS code: https://pakistanexportersdirectory.gov.pk/searchbyhscode?product_code=6307

[2] TDAP, Pakistan Exporters Directory information page: https://tdap.gov.pk/pakistan-exporters-directory/

[3] TIPP, Export Trade Data, PCT 6307.1010 to 6307.1090, FY2025-26 (destinations): https://tipp.gov.pk/index.php?r=site/display&id=305

14. List of Canadian Importers

The table below lists major Canadian importers of floor cloths, dish cloths, dusters and similar cleaning cloths (HS 630710). The complete list of importers can be obtained from the Canadian Importers Database at **https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630710&lang=eng**.

Company	City, Province	Postal code	Phone	Website
ACKLANDS-GRAINGER INC.	Winnipeg,	R3C 4S8	204-944-3800 †	grainger.ca

Company	City, Province	Postal code	Phone	Website
	Manitoba			
ADVANTAGE MAINTENANCE PRODUCTS LTD.	Paris, Ontario	N3L 3E7	519-442-7881	advantagemaint.com
APPLE CANADA INC.	Toronto, Ontario	M5J 0A8	647-943-4400	apple.com/ca
BASS PRO SHOPS CANADA ULC	Concord, Ontario	L4K 5W4	905-761-4000	basspro.ca
BUNZL CANADA INC.	Burlington, Ontario	L7L 0E8	905-637-4040	bunzlch.ca
C.C. MARINE DISTRIBUTORS INC.	Newmarket, Ontario	L3Y 8E3	905-830-0000	ccmarine.ca
CANADA TEXTILE INC.	Toronto, Ontario	M1V 2R4	416-335-8484	canadatex.com
CANADIAN TIRE CORPORATION, LIMITED	Toronto, Ontario	M4P 2V8	416-480-3000	corp.canadiantire.ca
CANPRO DECORATING PRODUCTS COOPERATIVE	Edmonton, Alberta	T6V 1J1	780-428-6690	canprogroup.com
COSTCO WHOLESALE CANADA LTD	Ottawa, Ontario	K2E 1C5	613-226-5604	costco.ca
FASTENAL CANADA, LTD.	Kitchener, Ontario	N2C 0B7	519-748-9449 †	fastenal.ca
FEDERATION DES COOPERATIVES DU NOUVEAU-QUEBEC	Baie-D'Urfé, Quebec	H9X 3R8	514-457-9371	fcnq.ca
FLEXO PRODUCTS LIMITED	Niagara Falls, Ontario	L2H 1J5	905-354-2723	flexoproducts.com
GLOBAL INDUSTRIAL CANADA	Richmond Hill, Ontario	L4B 4W6	1-888-645-0878	globalindustrial.ca
GREGG DISTRIBUTORS LIMITED PARTNERSHIP	Edmonton, Alberta	T5V 1C7	780-451-0750	greggdistributors.ca
HD SUPPLY CANADA, INC.	Toronto, Ontario	M8W 4Z6	1-800-782-0557 * †	hdsupplysolutions.ca
HERITAGE HOME FASHIONS INC.	Montréal, Quebec	H4P 1W9	514-341-1311 *	heritagehomefashions.ca
THE HILLMAN GROUP CANADA ULC	Scarborough, Ontario	M1X 0C6	1-800-268-4000 †	hillmangroup.ca
HOME DEPOT OF CANADA INC.	Toronto, Ontario	M3C 4H9	1-800-628-0525 *	homedepot.ca
HUBERT DISTRIBUTING COMPANY, INC.	Markham, Ontario	L3R 6G1	905-752-3025	hubert.ca
HUE & HAMMER DISTRIBUTION LTD.	Vancouver, British Columbia	V5Y 1B3	604-734-4131 †	hueandhammer.com
HUGHES PETROLEUM LTD	Edmonton, Alberta	T5S 1J2	780-444-6548	hughespetroleum.com
K-BRO LINEN SYSTEMS INC.	Edmonton, Alberta	T5V 1R9	780-453-5218	k-brolinen.com

Company	City, Province	Postal code	Phone	Website
LAWSON PRODUCTS CANADA INC.	Mississauga, Ontario	L5N 5Z4	905-288-1100	lawsonproducts.ca
LEN'S MILL STORE	Cambridge, Ontario	N3C 1Y9	519-658-5370 *	lensmill.com
LIEBERMAN - TRANCHEMONTAGNE INC	Saint-Laurent, Quebec	H4N 2A3	514-747-5510 †	liebermantextiles.com
MEGA WHOLESALER INC.	Toronto, Ontario	M1G 1L6	905-706-9841 * †	megawholesalerinc.com
MERCURY MARINE ULC	Milton, Ontario	L9T 0M1	905-636-2295	mercurymarine.com
MSC INDUSTRIAL SUPPLY ULC	Mississauga, Ontario	L4W 4L5	1-800-645-7270 †	mscdirect.com
MTF MAINLAND DISTRIBUTORS INC. (BIG BOX OUTLET STORE)	Abbotsford, British Columbia	V2T 5X5	1-877-940-2267 *	bbos.ca
NAMTEX CANADA INC	Toronto, Ontario	M1V 5J8	416-321-5689	namtex.com
ORGILL CANADA HARDLINES ULC	London, Ontario	N6E 1L8	519-266-9098	orgill.ca
PEAVEY INDUSTRIES LP	Red Deer, Alberta	T4P 2H9	403-346-8991	peaveymart.com
PROUD GRILL COMPANY LIMITED	King City, Ontario	L7B 1G3	1-877-317-7875 *	proudgrill.com
LA COMPAGNIE SAFDIE INC. / SAFDIE & CO. INC.	Saint-Laurent, Quebec	H4R 3B2	514-344-7599 *	safdieco.com
SHATEX MANUFACTURING CORP.	Delta, British Columbia	V4G 1L3	604-952-7066 * †	shatex.com
SPLASH HOME	Saint-Laurent, Quebec	H4T 1L1	514-343-0220	splash-home.com
TAP PHONG TRADING CO. INC.	Toronto, Ontario	M5T 2G4	416-977-6364	tapphong.com
UNITED TRIMEN LTD.	Toronto, Ontario	M9L 2V4	1-800-461-0000 *	unitedtrimen.com
URBN CANADA RETAIL, INC.	Toronto, Ontario	M5K 0A1	416-240-7939 †	urbn.com
VAST-AUTO DISTRIBUTION LTEE	Saint-Léonard, Quebec	H1R 1A1	514-955-3181	vastauto.com
WAGG'S LINEN SUPPLY LTD	Orillia, Ontario	L3V 6H1	1-800-267-9244 †	waggs.ca
WIPECO INDUSTRIES INC	Saint-Laurent, Quebec	H4S 1Y6	514-935-2551	wipe-it.ca

*All 43 companies imported cleaning cloths from Pakistan in 2024. The Canadian Importers Database lists 74 importers from Pakistan for this code, 57 of them with Canadian addresses; customs brokers and companies for which a phone number and a website could not both be confirmed are not shown. Contact details and websites checked on 12 October 2026. * Phone number taken from the company's own website, because YellowPages.ca had no current listing at the CID address (HD Supply Canada, Home Depot Canada, MTF Mainland, Proud Grill and United Trimen: toll-free or customer lines; Heritage Home Fashions, Len's Mill Store, Safdie & Co. and Shatex: main or head-office numbers). † YellowPages.ca or the company website gives a different address from the CID, so confirm before contacting (Acklands-Grainger, now Grainger Canada: 22 Scurfield Blvd, Winnipeg, R3Y 1S5; Fastenal: Kitchener branch at 1-45 Bleams Rd, N2C 2G1; HD Supply Canada: no listing at the CID address; Hue & Hammer: Broadway store, 1838 W Broadway, Vancouver, V6J 1Y9; Lieberman-Tranchemontagne: website gives 8533 ch. Delmeade, Mont-Royal, H4T 1M1; Mega Wholesaler: Unit 7, 286 Rutherford Rd S, Brampton, L6W 3K7; MSC Industrial Supply: national line, no*

branch at the CID address; Shatex: 101-19322 34A Ave, Surrey, V3Z 1A1; Hillman Group Canada: 1335 Tapscott Rd, Scarborough, M1X 0A1; URBN (Urban Outfitters): distribution centre at 105 Iron St, Toronto, M9W 5L9; Wagg's Linen Supply: 24 Ontario St, Orillia, L3V 0T7). The Hughes Petroleum, Splash Home, Tap Phong, Hillman and Wipeco websites block automated checks but are linked from their YellowPages.ca listings. Not listed: Canadian Bedding Products, Coach Stores Canada, I.C.O. Trading, Reusinage Knight and Wakeford Group (no phone found); Lordco Parts (store numbers only); Hopkins Canada, Tisa Canada and WGI Manufacturing (no company website confirmed). The CID gives company names and addresses only, not contact persons or import values; the importer is not necessarily the end user of the product.

References

[1] Canadian Importers Database, HS 630710, major Canadian importers (all countries, 2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630710&lang=eng

[2] Canadian Importers Database, HS 630710, major importers by country of origin: https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630710

[3] YellowPages.ca business search (phone numbers and websites), accessed 12 October 2026: https://www.yellowpages.ca/

[4] YellowPages.ca, business listings (searched 12 October 2026): https://www.yellowpages.ca/

[5] HD Supply Canada, company website: https://hdsupplysolutions.ca/

[6] Home Depot Canada, customer service: https://www.homedepot.ca/

[7] Heritage Home Fashions, company website: https://heritagehomefashions.ca/

[8] Len's Mill Store, company website: https://www.lensmill.com/

[9] Safdie & Co., company website: https://www.safdieco.com/

[10] Shatex, company website: https://www.shatex.com/

[11] Mega Wholesaler, company website: https://megawholesalerinc.com/

[12] Big Box Outlet Store (MTF Mainland Distributors), company website: https://bbos.ca/

[13] Proud Grill, company website: https://proudgrill.com/

[14] United Trimen, company website: https://www.unitedtrimen.com/

**The TIC Wing may be contacted for additional guidance.*