PRODUCT REPORT

Knitted Bed Linen

HS Code 6302.10 | Export market guide: Pakistan to Canada | October 2026

Key facts at a glance

Indicator	Value	Source
Canada's imports of knitted bed linen (HS 630210), 2025	USD 15.73 million (+5.3% vs 2024)	Trade Data Online
Canada's imports from Pakistan, 2025	USD 6.66 million (42.33% share; +20.5% vs 2024; +221.6% vs 2020)	Trade Data Online
Pakistan's rank among suppliers	2nd in every year since 2016, close behind China in 2025	Trade Data Online
Pakistan in 2026 so far	January–August 2026: USD 4.08 million (−15.7%), a 39.92% share; total imports −9.1%	Trade Data Online
Largest supplier to Canada	China: USD 6.78 million, 43.1% share (2025)	Trade Data Online
Canadian import duty	MFN 18%. Pakistan and China pay 18% (no GPT); duty-free for Vietnam (CPTPP), the United States (CUSMA), the EU and LDCs	CBSA Customs Tariff 2026
Key product rules	Bilingual durable fibre-content label with dealer identity; textile flammability; general product safety	Competition Bureau; Health Canada
Origin marking	Cotton sheets and pillowcases must be marked with the country of origin (e.g. "Made in Pakistan")	Marking of Imported Goods Order; CBSA D11-3-1
Quebec labelling (Bill 96)	All product text in French; descriptive words in trademarks must also be in French since 1 June 2025	Charter of the French Language / OQLF
Major Canadian importers (2024)	22 importers account for 80.28% of imports (CAD 24.0 million); the top 3 hold 37.68%. No Pakistan importer list is published	Canadian Importers Database

Trade values from Trade Data Online and TIPP are in US dollars. Canadian Importers Database values and retail prices are in Canadian dollars. Pakistan's data follows its fiscal year (July–June); Canada's data follows the calendar year.

1. Introduction

HS 6302.10 covers "Bed linen, knitted or crocheted", of any fibre. In Canada's 2026 Customs Tariff the tariff item is 6302.10.00 (unit: number). It covers jersey-knit sheet sets, fitted sheets and pillowcases (often called "T-shirt sheets"), knitted crib and mattress sheets, and fitted sheets for hospitals and long-term care.

Products outside this code, which exporters should classify separately:

- Woven bed linen: HS 6302.21 and 6302.22 (printed) and 6302.31 and 6302.32 (not printed).
- Knitted mattress protectors and pads with filling: HS 9404; knitted blankets: HS 6301.

Whether a sheet is knitted or woven is decided by the fabric construction, not by its look or name; flannel sheets, for example, are usually woven. Classification should be confirmed with the Canadian importer or a customs broker, or by an advance ruling from CBSA.

In Canada knitted bed linen is a small, specialised market. It is sold by mass merchants, discount and club stores (Walmart, Dollarama, Costco, Winners), home-furnishing retailers (Pottery Barn and West Elm, operated by Williams-Sonoma), online marketplaces, and suppliers of health-care and institutional bedding.

References

[1] CBSA, Customs Tariff 2026, Chapter 63, tariff item 6302.10.00: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[2] Canadian Importers Database, HS 630210, major Canadian importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng

2. Pakistan's Exports (Production)

The Trade Information Portal of Pakistan (TIPP) reports exports under three national tariff lines: 6302.1010 bed sheets, 6302.1020 pillow covers and 6302.1090 other. The table shows the total of the three lines by fiscal year (July–June).

Pakistan's exports of knitted bed linen (PCT 6302.10)

Fiscal year	World (USD million)	World (thousand tonnes)	Unit value (USD/kg)	Canada (USD million)	Canada (thousand tonnes)	Canada rank / share	Destinations
FY2021-22	950.9	141.4	6.72	11.40	2.31	11th / 1.2%	94
FY2022-23	656.9	104.0	6.31	10.12	2.10	11th / 1.5%	95
FY2023-24	490.6	94.6	5.19	7.78	1.85	12th / 1.6%	91
FY2024-25	546.5	104.1	5.25	7.87	1.89	13th / 1.4%	95
FY2025-26	531.9	104.1	5.11	7.16	1.86	12th / 1.3%	93
FY2026-27 (Jul–Sep)	151.8	28.2	5.38	2.77	0.48	12th / 1.8%	68

Quantities are in kilograms as recorded by TIPP, shown here in thousand tonnes. FY2026-27 covers July–September 2026 only. In FY2025-26 the largest markets were the United States (USD 106.1 million), the Netherlands (81.6), Germany (76.1), the United Kingdom (48.3) and Spain (32.5); Canada ranked 12th.

Insight: TIPP records world exports of USD 0.5–1 billion a year under PCT 6302.10, far more than world trade in knitted bed linen alone, so Pakistani exporters probably declare much woven bed linen under these lines (inferred). Exports to Canada under PCT 6302.10 (USD 7.2 million in FY2025-26) are close to Canada's own figure for imports from Pakistan, so Canada's data is used in the rest of this report.

References

[1] Trade Information Portal of Pakistan (TIPP), Export Trade Data dashboard, PCT 6302.1010, 6302.1020 and 6302.1090, filtered by fiscal year (FY2021-22 to FY2026-27), all countries, values in USD and quantities in kg; data accessed 9 October 2026: https://tipp.gov.pk/index.php?r=site/display&id=305

3. Canada's Imports (Consumption)

Canada's imports of knitted bed linen (HS 630210), USD million

From	2020	2022	2023	2024	2025	Change 2024–25
Total imports	**14.22**	**19.08**	**15.34**	**14.94**	**15.73**	**+5.3%**
China	10.12	10.28	6.69	7.46	6.78	−9.1%
El Salvador	0.07	0.02	0.01	0.03	0.66	new / small base

From	2020	2022	2023	2024	2025	Change 2024–25
Vietnam	0.05	0.11	0.01	0.25	0.61	+149.6%
United States	0.59	1.28	0.71	0.82	0.47	−43.4%
Türkiye	0.77	1.10	1.05	0.52	0.16	−70.0%
Pakistan	2.071	5.609	5.552	5.530	6.660	+20.5%

2020 is shown as a benchmark year. 2025 values are the sum of the 12 monthly values in Trade Data Online, because the annual 2025 column had not yet been filled in when the data was accessed. Year to date: total imports in January–August 2026 were USD 10.22 million (−9.1% on the same months of 2025, USD 11.24 million); imports from Pakistan were USD 4,080,825 (−15.7% on USD 4,840,552), a 39.92% share.

Pakistan in Canada's imports

Indicator	2016	2020	2021	2022	2023	2024	2025
Imports from Pakistan (USD million)	1.71	2.07	4.59	5.61	5.55	5.53	6.66
Share of Canada's imports	7.66%	14.56%	24.83%	29.39%	36.19%	37.01%	42.33%
Rank among suppliers	2nd	2nd	2nd	2nd	2nd	2nd	2nd

Insight: Canada imports about USD 14–19 million a year of knitted bed linen (USD 15.73 million in 2025, +5.3%). Pakistan has been the 2nd supplier every year, and its share rose from 14.56% in 2020 to 42.33% in 2025, almost level with China. In January–August 2026 imports from both Pakistan and China fell 15.7%, while El Salvador grew to a 10.00% share.

Where demand is: imports by province (USD)

Province	2022	2023	2024	Share 2024
Ontario	8,962,563	8,813,584	8,234,472	55.1%
British Columbia	3,650,908	2,969,038	3,506,648	23.5%
Quebec	5,549,992	2,625,973	1,903,065	12.7%
Alberta	428,466	439,038	618,780	4.1%
Saskatchewan	41,181	191,873	326,690	2.2%
Manitoba	288,446	254,617	290,785	1.9%
Nova Scotia	4,214	212	31,191	0.2%

Ontario, British Columbia and Quebec together accounted for 91.3% of imports in 2024. Provincial figures show the province where goods were cleared, which is usually where the importer or its distribution centre is located, not necessarily where the product is sold.

References

[1] Trade Data Online (ISED / Statistics Canada), Canadian imports, HS 630210, all countries (detailed), complete years, USD; accessed 10 October 2026: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

[2] Trade Data Online, HS 630210, monthly trends (September 2024 – August 2026), used to total calendar 2025 and the 2026 year to date: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=24%7CMonthly+Trends&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

[3] Trade Data Online, HS 630210, imports by province, complete years: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

4. Import Market Analysis

Supplier shares of Canada's imports of knitted bed linen (%)

Supplier	2020	2022	2023	2024	2025
China	71.2%	53.9%	43.6%	49.9%	43.1%
El Salvador	0.5%	0.1%	0.1%	0.2%	4.2%
Vietnam	0.4%	0.6%	0.0%	1.6%	3.9%
United States	4.1%	6.7%	4.7%	5.5%	3.0%
Türkiye	5.4%	5.7%	6.8%	3.5%	1.0%
Pakistan	14.56%	29.39%	36.19%	37.01%	42.33%

- **China (43.1%)** is the largest supplier but its share has fallen from 71.2% in 2020. It pays the same 18% as Pakistan.
- **Pakistan (42.33%)** has nearly closed the gap with China, growing +20.5% in 2025.
- **El Salvador (4.2%) and Vietnam (3.9%)** grew from very small bases in 2025; Vietnam enters duty-free.
- **United States (3.0%) and Türkiye (1.0%)** have lost share.
- **Market concentration:** the top three suppliers held 89.6% of imports in 2025. The Canadian Importers Database lists 22 major importers for 80.28% of imports (CAD 24.0 million in 2024); the top three hold 37.68% and the top 10 hold 69.28%. Eight of the 22 have foreign addresses, including online marketplaces.
- **Regional demand:** Ontario cleared 55.1% of imports in 2024, British Columbia 23.5% and Quebec 12.7%.

> **Insight:** Pakistan and China share the market almost equally, and both pay 18%. The market is small, so a single new retail or institutional program would make a large difference to Pakistan's share.

References

[1] Trade Data Online, HS 630210 (shares calculated from import values): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

[2] Trade Data Online, HS 630210, imports by province: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

[3] Canadian Importers Database, HS 630210, major importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng

5. Quality, Packaging and Labelling Requirements

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan).

5.1 Quality requirements

Requirement	What it means for Pakistani exporters	Authority / legal basis
No danger to health or safety	It is prohibited to manufacture, import, advertise or sell a consumer product that is a danger to human health or safety. Knitted bed linen are consumer products, so this general rule applies even where there is no product-specific standard.	Canada Consumer Product Safety Act (CCPSA), ss. 7–8

Requirement	What it means for Pakistani exporters	Authority / legal basis
Flammability of textiles	Textile products sold in Canada must meet the flame-spread limits of the Textile Flammability Regulations. Plain cotton jersey normally passes, but brushed or fleece-type knits have a raised surface and are tested more strictly; buyers may ask for a test report under method CAN/CGSB-4.2 No. 27.5.	Textile Flammability Regulations (SOR/2016-194); Health Canada industry guide
Records and traceability	Importers and sellers must keep documents showing from whom they got the product and to whom they sold it, so it can be traced in a recall.	CCPSA, s. 13
Incident reporting	An importer that learns of an incident or defect that caused or could cause serious harm must report it to Health Canada within two days, and to its supplier.	CCPSA, s. 14
No forced labour in the supply chain	Goods mined, manufactured or produced wholly or in part by forced labour are prohibited from entering Canada. CBSA can detain such goods, and importers are expected to carry out due diligence on their supply chains, including cotton, yarn, fabric and dyeing or washing units.	Customs Tariff, tariff item 9897.00.00; CBSA Memorandum D9-1-6

5.2 Packaging requirements

- There is no Canadian packaging standard for bed linen. Jersey sheet sets and fitted sheets are usually sold folded in retail packaging (a zip bag, a printed card wrap or a box) that shows the size, fabric and fibre content; institutional fitted sheets are packed in bulk by size.
- If the packaging hides the country-of-origin marking on the product, the packaging itself must also be marked with the country of origin (CBSA Memorandum D11-3-1).
- Each carton should carry the style, size, colour and order or lot number, so the importer can meet the CCPSA traceability and recall requirements.

5.3 Labelling requirements

Label element	Requirement
Fibre content	Shown by generic fibre name, with the percentage by mass, in order of predominance. Fibres making up less than 5% may be shown as "other fibre(s)". For example: "100% cotton / 100 % coton" or "60% cotton, 40% polyester / 60 % coton, 40 % polyester".
Dealer identity	The full name and postal address of the Canadian dealer (importer, brand or retailer), or a CA identification number issued by the Competition Bureau. A Pakistani maker can only use the importer's CA number with the importer's agreement.
Bilingual information	Fibre content must appear in both English and French. Dealer identity and country of origin may appear in either language.
Type of label	Sheets, fitted sheets and pillowcases are articles for use on beds (Schedule I of the Textile Labelling and Advertising Regulations) and need a durable label: fibre content and dealer identity on a label attached to the article that stays legible through at least 10 cleanings.
Country of origin	Pillowslips and sheets made of cotton are listed in the Marking of Imported Goods Order, so cotton jersey sheets and pillowcases must be marked in English or French (for example "Made in Pakistan / Fabriqué au Pakistan"), legibly, permanently and where the buyer can easily see it. Bed linen of other fibres is not named in the Order, but most buyers ask for the same marking.
Size and care	Care labelling is voluntary in Canada, but if care information is given it must be accurate; most buyers ask for the care symbols of the national standard CAN/CGSB-86.1. Bed sizes (twin, double/full, queen, king) and dimensions are shown on the package by commercial practice.

The importer is legally responsible for compliance, so the exporter should agree the sewn-in label, packaging insert and country-of-origin marking with the buyer before production.

5.4 Quebec: French-language rules (Charter of the French Language, as amended by Bill 96)

Quebec cleared 12.7% of Canada's imports of knitted bed linen in 2024, and several major importers (Dollarama, Jeridan, MIP and Literies Universelles Paga) are based in the Montréal area. On top of the federal bilingual rules, products sold in Quebec must follow the Charter of the French Language. Bill 96 (Act respecting French, the official and common language of Québec, S.Q. 2022, c. 14) amended the Charter, and new product-labelling rules under the Regulation respecting the language of commerce and business took effect on 1 June 2025.

Rule	What it means for knitted bed linen (jersey sheets, fitted sheets and pillowcases)	Legal basis
Everything on the product must be in French	Every inscription on the product, its container or wrapping, and documents supplied with it (package inserts, size and care cards and warranty cards) must be in French. This includes claims printed on the product or its packaging, such as "jersey knit", "T-shirt soft", "deep pocket" or "organic cotton".	Charter s. 51
French must not be less prominent	Another language may appear, but it must not be given greater prominence than the French or be available on more favourable terms. The OQLF explains this as meaning the other language must not be more visible than the French, and the consumer must not have to make any extra effort to get the information in French.	Charter s. 51 (amended 2022, c. 14, s. 42); OQLF guidance
Trademarks: descriptive words must be in French (in force 1 June 2025)	A registered trademark may stay in another language only if no French version is registered with the Canadian Intellectual Property Office. Any generic or descriptive words inside the trademark (for example "Jersey Sheet Set", "Deep Pocket" or "Fitted Sheet") must also appear in French on the product or on a medium permanently attached to it. The product name and company name may stay in another language.	Charter s. 51.1; Regulation C-11, r. 9, s. 7.1
If a French version of the trademark is registered	It must be used on products sold in Quebec.	Charter s. 51.1; OQLF guidance
Transition period (until 1 June 2027)	Products with trademarks whose descriptive words are not in French may still be sold until 1 June 2027 if they were made before 1 June 2025 and no French version of the trademark had been filed by 26 June 2024. New production for Canada should already comply.	OQLF, Marques de commerce sur les produits
Exceptions useful to exporters	Inscriptions may be only in another language on containers used in international transport (export cartons), and on products for incorporation or processing that are not sold at retail in Quebec. The name of a firm established only outside Quebec may stay in its original language.	Regulation C-11, r. 9, ss. 3(2), 3(4), 7(1)
Displays count as advertising	Shelf displays and point-of-sale material are treated as commercial advertising, where French must be clearly predominant.	OQLF guidance
Enforcement	The Office québécois de la langue française (OQLF) handles complaints and works with businesses to bring products into compliance. The Charter provides penal fines, which are doubled for a second offence and tripled for later offences.	Charter ss. 205–207

Insight: Use one fully bilingual label set for all of Canada: a permanent sewn-in label with fibre content in English and French, the dealer's name and address or CA number, and "Made in Pakistan", plus hang tags with French at least as large and visible as the English. Translate every descriptive word, including words inside

> logos (for example "Jersey Sheet Set / Ensemble de draps en jersey", "Fitted Sheet / Drap-housse"). Outer export cartons can stay in English only.

References

[1] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[2] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[3] Health Canada, Guidance on mandatory reporting under section 14 of the CCPSA: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act/industry/guide-mandatory-reporting-section-14.html

[4] Textile Flammability Regulations (SOR/2016-194): https://laws-lois.justice.gc.ca/eng/regulations/SOR-2016-194/index.html

[5] Health Canada, Industry guide to the flammability of textile products: https://www.canada.ca/en/health-canada/services/consumer-product-safety/reports-publications/industry-professionals/industry-guide-flammability-textile.html

[6] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour (tariff item 9897.00.00): https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[7] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[8] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations (Appendices C–E: permanent, non-permanent and exempt articles): https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[9] Textile Labelling and Advertising Regulations (C.R.C., c. 1551): https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[10] Competition Bureau Canada, CA identification number: https://competition-bureau.canada.ca/en/contact-competition-bureau-canada/ca-identification-number

[11] Government of Québec (LégisQuébec), Charter of the French Language, C-11, ss. 51, 51.1, 205–207: https://www.legisquebec.gouv.qc.ca/en/document/cs/c-11

[12] Government of Québec (LégisQuébec), Regulation respecting the language of commerce and business, C-11, r. 9, ss. 3, 5, 6, 7, 7.1: https://www.legisquebec.gouv.qc.ca/en/document/cr/C-11,%20r.%209

[13] Office québécois de la langue française, Marques de commerce sur les produits (rules in force since 1 June 2025; transition to 1 June 2027): https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

[14] Office québécois de la langue française, Loi sur la langue officielle et commune du Québec, le français (Bill 96) – legislative changes: https://www.oqlf.gouv.qc.ca/charte/changementslegislatifs/

6. Technical and Safety Standards

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan).

Aspect	Requirement	Authority / reference
Legal framework	Canada Consumer Product Safety Act (CCPSA). There is no mandatory Canadian product standard specific to knitted bed linen (jersey sheets, fitted sheets and pillowcases); general safety, flammability and labelling rules apply.	Health Canada
Flammability	Fabric must meet the Textile Flammability Regulations (test method CAN/CGSB-4.2 No. 27.5); brushed knits are the main risk.	Textile Flammability Regulations (SOR/2016-194)
Product safety obligations	Importer must keep traceability records, report serious incidents within two days, and carry out recalls if ordered.	CCPSA, ss. 13–14, 31–32
Textile labelling	Bilingual fibre content and dealer identity (name and address or CA number) on a durable label.	Textile Labelling and Advertising Regulations; Competition Bureau
Origin marking	Cotton sheets and pillowcases marked "Made in Pakistan" (English or French), legible and permanent.	CBSA D11-3-1

Aspect	Requirement	Authority / reference
Forced labour	Goods made wholly or partly with forced labour are prohibited. Be ready to show the source of cotton, yarn, fabric and dyeing or washing units.	Customs Tariff item 9897.00.00; CBSA D9-1-6
Export clearance in Pakistan	The Goods Declaration and export documents are filed electronically through Pakistan Single Window (PSW), which links customs, banks and other government agencies.	Pakistan Single Window
Customs accounting	The importer needs a CBSA business number and import-export account and must use the CARM Client Portal to account for and pay duties and taxes (18% duty plus GST/HST).	CBSA

References

[1] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[2] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[3] Textile Flammability Regulations (SOR/2016-194): https://laws-lois.justice.gc.ca/eng/regulations/SOR-2016-194/index.html

[4] Textile Labelling and Advertising Regulations (C.R.C., c. 1551): https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[5] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[6] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[7] Pakistan Single Window (PSW): https://www.psw.gov.pk/

[8] CBSA, CARM: Assess and pay duties and taxes on imported commercial goods: https://www.cbsa-asfc.gc.ca/services/carm-gcra/menu-eng.html

7. Import Tariff

Tariff item	Description	MFN	GPT (Pakistan)	Duty-free / other access
6302.10.00 (suffix 00)	Bed linen, knitted or crocheted. Unit: number	18%	Not available (18% applies)	Free: LDCT, CPTPT, UST/MXT, CEUT, UKT, CCCT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, KRT, UAT; AUT and NZT 11%

Pakistan pays the full MFN rate of 18% on knitted bed linen, because Canada's General Preferential Tariff (GPT) does not cover this tariff item. China, El Salvador, India and Türkiye also pay 18%. Vietnam (CPTPP), the United States (CUSMA), EU members and least developed countries such as Cambodia enter duty-free. GST/HST is also payable at import.

> **Insight:** The 18% duty does not put Pakistan behind China (43.1%), its only large rival, which pays the same rate. Duty-free suppliers held only about 7.7% of imports in 2025.

References

[1] CBSA, Customs Tariff 2026, Chapter 63, tariff item 6302.10.00: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch63-eng.html

[2] CBSA, Import commercial goods into Canada: https://www.cbsa-asfc.gc.ca/import/?D=A

8. Non-Tariff Barriers

- **Brand-controlled supply chains and compliance audits:** most imports are made to order for brands and retailers that choose factories through sourcing programs. They require social-compliance audits, chemical-safety commitments (restricted substances lists) and test reports before placing orders.
- **Forced-labour due diligence:** Canada prohibits imports of goods made with forced labour, and large Canadian companies must report each year on the steps they take to prevent forced and child labour in their supply chains. Buyers increasingly ask for proof of where the cotton, yarn and fabric came from.
- **Labelling:** garments without a correct bilingual fibre-content label, dealer identity or "Made in Pakistan" marking must be relabelled before sale, at the importer's cost.
- **Quebec French-language rules (Bill 96):** hang tags, labels and printed claims on products sold in Quebec must be in French, with French at least as prominent as any other language. Since 1 June 2025, descriptive words inside trademarks must also be translated. Quebec accounted for 12.7% of Canada's imports in 2024.
- **Sizes:** Canadian beds follow North American sizes (twin, double, queen, king) and deep mattresses, and institutional buyers specify hospital mattress sizes (inferred from retail and supplier product descriptions).
- **Institutional specifications:** hospital and long-term-care buyers ask for fabrics that withstand frequent industrial laundering.
- **Logistics:** shipments from Karachi to Toronto or Montréal involve transhipment and long transit times, while Asian competitors ship directly to Vancouver. This matters for seasonal and replenishment orders.

References

[1] CBSA, Memorandum D9-1-6, Goods manufactured or produced by prison or forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[2] Public Safety Canada, Fighting Against Forced Labour and Child Labour in Supply Chains Act: guidance for entities: https://www.publicsafety.gc.ca/cnt/cntrng-crm/frcd-lbr-cndn-spply-chns/prpr-rprt-en.aspx

[3] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations: https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[4] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[5] Office québécois de la langue française, Marques de commerce sur les produits: https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

9. Distribution Channels

Imported knitted bed linen reaches Canadian users through the channels below. The company examples are taken from the Canadian Importers Database list of major importers of HS 630210 (2024); no list of importers from Pakistan is published for this product.

Channel	Role	Examples of major importers (CID, 2024)
Mass merchants, discount and club stores	Private-label jersey sheet sets and fitted sheets	Walmart Canada (Mississauga, ON); Dollarama (Mont-Royal, QC); Costco Wholesale Canada (Ottawa, ON); Winners (Mississauga, ON)
Home-furnishing retailers	Branded jersey bedding	Williams-Sonoma Canada (Pottery Barn, West Elm; Toronto, ON)
Bedding importers and makers	Import and wholesale bedding to retailers	Jeridan (Montréal, QC); Literies Universelles Paga (Saint-Laurent, QC); VPC Group (Toronto, ON)
Health-care and institutional suppliers	Fitted sheets and bed linen for hospitals and care homes	Arjo Canada (Mississauga, ON); MIP Inc. (Anjou, QC); Acklands-Grainger (Winnipeg, MB)
Online marketplaces	Sell imported bedding directly to consumers	Shein Canada (Markham, ON); Whaleco Canada (Temu; Victoria, BC)

For a Pakistani mill, the practical routes are: (1) private-label jersey sheet programs for mass merchants and discount chains; (2) Canadian bedding importers that supply many retailers; and (3) institutional suppliers that buy durable knitted fitted sheets.

References

[1] Canadian Importers Database, HS 630210, major Canadian importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng

[2] Trade Data Online, HS 630210, imports by province: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

10. Pricing

Level	Product / basis	Price	Source
Retail	Jersey Knit Sheets 4 Piece, Cotton T-Shirt Feel, Queen	CAD 35.99	amazon.ca
Retail	Amazon Basics 100% Cotton Jersey Bed Sheet Set, Queen	CAD 47.22	amazon.ca
Retail	EnvioHome 100% Cotton Jersey Knit Queen Sheet Set, 4 pc	CAD 55.99	amazon.ca
Retail	Road Trip America Jersey Sheets Queen Set, cotton, 4 pc	CAD 63.06	amazon.ca
Retail	PURE ERA Jersey Knit Sheet Set, Queen	CAD 88.17	amazon.ca
Export (FOB Pakistan), to Canada	Average value of exports to Canada under PCT 6302.10, FY2025-26	USD 3.84 per kg (all markets: USD 5.11)	TIPP

Retail prices were checked on 9 October 2026 and change often. Queen jersey sheet sets sell at about CAD 36–90, and organic cotton sets at up to CAD 120. Export unit values are calculated from TIPP value and quantity and may include some woven bed linen (Section 2). A Canadian importer will add the 18% duty, freight, brokerage and its own and the retailer's margins.

References

[1] Amazon.ca, Jersey Knit Sheets 4 Piece, Cotton T-Shirt Feel: https://www.amazon.ca/Jersey-Sheets-Cotton-T-Shirt-Heather/dp/B08HH4DDRP

[2] Amazon.ca, Amazon Basics 100% Cotton Jersey Bed Sheet Set: https://www.amazon.ca/Amazon-Basics-Cotton-Jersey-Sheet/dp/B0DPYNV28W

[3] Amazon.ca, EnvioHome 100% Cotton Jersey Knit Queen Sheet Set: https://www.amazon.ca/EnvioHome-Cotton-Jersey-Queen-Sheet/dp/B0FLQDMG54

[4] Amazon.ca, Road Trip America Jersey Sheets Queen Set: https://www.amazon.ca/INC-America-Jersey-Sheets-Queen/dp/B0BVF5Y3K7

[5] Amazon.ca, PURE ERA Jersey Knit Sheet Set: https://www.amazon.ca/PURE-ERA-T-Shirt-Breathable-Mattress/dp/B08PFQNY95

[6] TIPP, Export Trade Data, PCT 6302.10 (values and quantities used to calculate unit values): https://tipp.gov.pk/index.php?r=site/display&id=305

11. Reasons for Pakistan's Low/High Share

Why Pakistan has a strong position

- World-scale home-textile mills with cotton knitting capacity, able to supply large retail programs.
- Same duty as China: the 18% duty does not put Pakistan at a disadvantage against its main rival.

- Growth since 2020: imports from Pakistan rose +221.6% between 2020 and 2025, against +10.6% for the whole market.

What limits further growth

- A small market: Canada imports only about USD 15 million a year of knitted bed linen, mostly through a few large retailers.
- 2026 decline: imports from Pakistan fell 15.7% in January–August 2026, while El Salvador grew.
- Duty-free competition from Vietnam and other FTA partners in some programs.

References

[1] Trade Data Online, HS 630210 (Canadian imports by country): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C630210&lang=eng

[2] Canadian Importers Database, HS 630210, major importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng

12. Recommendations

- **Approach the large retailers directly.** Walmart, Dollarama, Costco and Winners are among the largest importers and run private-label sheet programs.
- **Work with Canadian bedding importers.** Jeridan, VPC Group and other bedding importers can place Pakistani jersey sheets with many smaller retailers.
- **Target health care.** Knitted fitted sheets for hospitals and long-term care, sold through Arjo, MIP and similar suppliers, need durability rather than fashion.
- **Offer certified cotton.** Organic and traceable cotton help with brand programs and buyers' forced-labour due diligence.
- **Label for all of Canada.** Sew in a durable bilingual fibre-content label with "Made in Pakistan", and print packaging with French at least as prominent as English (Sections 5 and 6).

Trade shows (Canada)

Show	Dates	Location	Focus
CanGift Toronto Spring Gift + Home Market	24–28 January 2027	Toronto, ON	Wholesale market for gift and home retailers, including home textiles
CanGift Toronto Fall Gift + Home Market	8–11 August 2027	Toronto, ON	Wholesale market for retailers buying for the holiday season

References

[1] CanGift (Canadian Gift Association), Gift + Home Markets: https://www.cangift.org/

[2] Canadian Importers Database, HS 630210, major importers: https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng

13. Pakistani Exporters

Canadian buyers looking for Pakistani suppliers of knitted bed linen (jersey sheets, fitted sheets and pillowcases) can use these official sources:

- Pakistan Exporters Directory (TDAP), search by HS code 6302.
- TDAP sector information on home textiles; most bed-linen exporters are integrated mills in Karachi, Faisalabad and Lahore.

TIPP data shows that Pakistani exporters shipped goods under PCT 6302.10 to 93 destinations in FY2025-26.

References

[1] Pakistan Exporters Directory (TDAP), search by HS code: https://pakistanexportersdirectory.gov.pk/searchbyhscode?product_code=6302

[2] TDAP, Pakistan Exporters Directory information page: https://tdap.gov.pk/pakistan-exporters-directory/

[3] TIPP, Export Trade Data, PCT 6302.1010, 6302.1020 and 6302.1090, FY2025-26 (destinations): https://tipp.gov.pk/index.php?r=site/display&id=305

14. List of Canadian Importers

The table below lists major Canadian importers of knitted bed linen (jersey sheets, fitted sheets and pillowcases) (HS 630210). The complete list of importers can be obtained from the Canadian Importers Database at **https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng**.

Company	City, Province	Postal code	Phone	Website
ACKLANDS-GRAINGER INC.	Winnipeg, Manitoba	R3C 4S8	204-944-3800 †	grainger.ca
ARJO CANADA INC.	Mississauga, Ontario	L5R 3R3	905-238-7880 *	arjo.com/en-ca
COSTCO WHOLESALE CANADA LTD	Ottawa, Ontario	K2E 1C5	613-226-5604	costco.ca
DOLLARAMA S.E.C. / DOLLARAMA L.P.	Mont-Royal, Quebec	H4P 0A1	514-731-5192	dollarama.com
JERIDAN INC.	Montréal, Quebec	H2N 1Y6	514-387-9767	jeridan.ca
MIP INC.	Anjou, Quebec	H1J 2Z1	1-800-361-4964 *	mipinc.com
VPC GROUP INC.	Toronto, Ontario	M3J 2A9	416-630-6633 *	vpcgroup.com
WAL-MART CANADA CORP / LA COMPAGNIE WAL-MART DU CANADA	Mississauga, Ontario	L5N 1P9	905-564-5982 †	walmart.ca
WILLIAMS-SONOMA CANADA, INC.	Toronto, Ontario	M5H 2S7	1-855-860-1081 * †	williams-sonoma.ca
WINNERS DIVISION OF WINNERS MERCHANTS INT. LP.	Mississauga, Ontario	L5R 0G1	905-501-0930 †	winners.ca

*The Canadian Importers Database does not publish a list of importers of this product from Pakistan, so these are major importers from all origins (2024). Contact details and websites checked between 5 and 10 October 2026. * Phone number taken from the company's own website, because YellowPages.ca had no current listing at the CID address (MIP Inc.: national toll-free line; Williams-Sonoma Canada: customer service line). † YellowPages.ca or the company website gives a different address from the CID, so confirm before contacting (Acklands-Grainger, now trading as Grainger Canada: Winnipeg branch at 19 Scurfield Blvd, R3Y 1G4; head office 123 Commerce Valley Dr E, Thornhill, ON; Walmart Canada: 6800 Maritz Dr, Mississauga, L5W 1W2; Williams-Sonoma Canada: stores only on YellowPages.ca; Winners: 650 Matheson Blvd, Mississauga, L5R 3T2). Literies Universelles Paga (Saint-Laurent) is not listed because a working website could not be confirmed. Arjo, MIP and Acklands-Grainger supply health-care and institutional bedding. The CID gives company names and addresses only, not contact persons or import values; the importer is not necessarily the end user of the product.*

References

[1] Canadian Importers Database, HS 630210, major Canadian importers (all countries, 2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=630210&lang=eng

[2] Canadian Importers Database, HS 630210, major importers by country of origin: https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=630210

[3] YellowPages.ca business search (phone numbers and websites), accessed 10 October 2026: https://www.yellowpages.ca/

[4] YellowPages.ca, business listings (searched 5–10 October 2026): https://www.yellowpages.ca/

[5] Arjo Canada, company website: https://www.arjo.com/en-ca/

[6] MIP Inc., company website: https://www.mipinc.com/

[7] VPC Group, company website: https://www.vpcgroup.com/

[8] Williams-Sonoma Canada, company website: https://www.williams-sonoma.ca/

**The TIC Wing may be contacted for additional guidance.*