PRODUCT REPORT

Leather Gloves (Other than for Sport)

HS Code 4203.29 | Export market guide: Pakistan to Canada | October 2026

Key facts at a glance

Indicator	Value	Source
Canada's imports of leather gloves other than for sport (HS 420329), 2025	USD 94.98 million (+10.4% vs 2024)	Trade Data Online
Canada's imports from Pakistan, 2025	USD 40.10 million (42.22% share; +26.9% vs 2024)	Trade Data Online
Pakistan's rank among suppliers	1st in 2025, ahead of China (28.4%); 2nd every year from 2016 to 2024	Trade Data Online
Pakistan in 2026 so far	January–August 2026: USD 21.82 million (−21.9%); total imports −12.6%; Pakistan still 1st with 40.03%	Trade Data Online
Pakistan's world exports, FY2025-26	USD 300.3 million / 118.3 million units to 111 destinations; Canada is the 2nd-largest market (8.6%) after the United States	TIPP
Canadian import duty	MFN 7% (goat or hair-sheep leather) or 15.5% (other). Pakistan pays the GPT rate of 5% or 10%; China pays MFN; duty-free for LDCs (Cambodia, Bangladesh), Vietnam (CPTPP) and the United States	CBSA Customs Tariff 2026
Key product rules	General consumer product safety; origin marking; bilingual labels for pre-packaged gloves; fibre content for any textile lining	Health Canada; CBSA; Competition Bureau
Origin marking	Leather gloves are listed in the Marking of Imported Goods Order and must be marked "Made in Pakistan"	CBSA Memorandum D11-3-1
Quebec labelling (Bill 96)	All product text in French; descriptive words in trademarks must also be in French since 1 June 2025	Charter of the French Language / OQLF
Canadian importers (2024)	654 importers (all listed); top 10 hold 42.4% of CAD 129.3 million. From Pakistan: 248 importers; top 10 hold 56.9% of CAD 46.5 million	Canadian Importers Database

Trade values from Trade Data Online and TIPP are in US dollars. Canadian Importers Database values and retail prices are in Canadian dollars. Pakistan's data follows its fiscal year (July–June); Canada's data follows the calendar year. HS 4203.29 covers leather work, driving, welding, fashion and winter gloves, mittens and mitts.

1. Introduction

HS 4203.29 covers "Gloves, mittens and mitts" of leather or of composition leather, other than those specially designed for sports use. In Canada's 2026 Customs Tariff it has two tariff items (unit: pairs): 4203.29.10 gloves of goat (including kid) and/or hair sheep, and 4203.29.90 other, with statistical suffixes for work or special-purpose gloves (10), men's or boys' (91) and women's or girls' (92). The code covers leather work and rigger gloves, welding gloves, drivers, firefighting and utility gloves, motorcycle gloves, and dress and winter gloves and mittens.

Products outside this code, which exporters should classify separately:

- Leather gloves specially designed for sports (golf, baseball, boxing, ski): HS 4203.21.
- Gloves of knitted textile, including leather-palm gloves where the textile gives the essential character: HS 6116; gloves of woven textile: HS 6216.
- Gloves of rubber (HS 4015) or of plastics (HS 3926.20); furskin gloves (HS 4303).

Classification of combination gloves (for example a leather palm on a fabric back) depends on which material gives the glove its essential character, and should be confirmed with the Canadian importer or a customs broker, or by an advance ruling from CBSA.

In Canada, leather gloves are sold mainly through industrial and safety distributors (for construction, utilities, oil and gas, welding and manufacturing), hardware, farm and automotive retailers, powersports and motorcycle dealers, and fashion and department stores for dress and winter gloves. Work and safety gloves are by far the largest part of the market.

Pakistan is one of the world's main producers of leather gloves. TDAP reports that Pakistan's glove exports reached USD 417 million in 2022, of which leather gloves under HS 4203.29 were USD 299 million, and that Canada was the second-largest market for Pakistani gloves after the United States (USD 41.4 million in 2022). Production is centred in Sialkot, with further units in Gujranwala, Faisalabad, Lahore, Kasur and Karachi.

References

[1] CBSA, Customs Tariff 2026, Chapter 42, tariff items 4203.29.10 and 4203.29.90: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch42-eng.html

[2] TDAP, Gloves sector brief (exports by HS code and market, 2018–2022): https://tdap.gov.pk/wp-content/uploads/2024/02/Gloves.pdf

[3] Government of Pakistan (TDAP), Pakistan Export Strategy 2023–2027: Leather and Leather Goods: https://tdap.gov.pk/wp-content/uploads/2022/08/Leather-and-Leather-Goods-Export-Strategy-4_web.pdf

[4] Canadian Importers Database, HS 420329, major Canadian importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=420329&lang=eng

2. Pakistan's Exports (Production)

The Trade Information Portal of Pakistan (TIPP) reports exports under four national tariff lines: 4203.2910 fancy leather gloves, 4203.2920 industrial leather gloves, 4203.2930 mittens and mitts, and 4203.2990 other. The table shows the total of the four lines by fiscal year (July–June).

Pakistan's exports of leather gloves, other than for sport (PCT 4203.29)

Fiscal year	World (USD million)	World (million units)	Unit value (USD)	Canada (USD million)	Canada (million units)	Canada rank / share	Destinations
FY2021-22	290.46	101.23	2.87	34.34	6.57	2nd / 11.8%	111
FY2022-23	285.40	111.97	2.55	31.97	6.73	2nd / 11.2%	113
FY2023-24	283.78	119.07	2.38	28.61	5.94	2nd / 10.1%	112
FY2024-25	316.84	125.92	2.52	32.61	6.91	2nd / 10.3%	109
FY2025-26	300.30	118.25	2.54	25.86	5.77	2nd / 8.6%	111
FY2026-27 (Jul–Sep)	91.86	31.74	2.89	11.37	2.16	2nd / 12.4%	81

Quantities are in units ("u") as recorded by TIPP, which does not say whether a unit is a piece or a pair. FY2026-27 covers July–September 2026 only. In FY2025-26 the largest markets were the United States (USD 104.7 million), Canada (25.9), Germany (24.4), Poland (15.7) and Sweden (13.1). By tariff line, Canada was the 2nd market for fancy leather gloves (USD 20.60 million) and the 7th for industrial gloves (USD 4.26 million). Canada records larger imports from Pakistan (USD 40.10 million in calendar 2025) than TIPP records as direct exports to Canada, probably because of goods shipped through the United States, classification differences and fiscal-year timing (inferred). Canada's figures are used for trade with Canada.

Insight: Pakistan exports about USD 300 million of these gloves a year to more than 100 countries, and Canada has been its 2nd-largest market in every year shown. Exports to Canada fell from USD 32.6 million in FY2024-25 to USD 25.9 million in FY2025-26, but the first quarter of FY2026-27 (USD 11.4 million, 12.4% share) is strong. Gloves for Canada are worth more per unit (USD 4.48) than the world average (USD 2.54), because Canada buys mainly "fancy" gloves (80% of the value in FY2025-26) rather than low-cost industrial gloves.

References

[1] Trade Information Portal of Pakistan (TIPP), Export Trade Data dashboard, PCT 4203.2910, 4203.2920, 4203.2930 and 4203.2990, filtered by fiscal year (FY2021-22 to FY2026-27), all countries, values in USD and quantities; data accessed 9 October 2026: https://tipp.gov.pk/index.php?r=site/display&id=305

[2] TDAP, Gloves sector brief: https://tdap.gov.pk/wp-content/uploads/2024/02/Gloves.pdf

3. Canada's Imports (Consumption)

Canada's imports of leather gloves, mittens and mitts (other than for sport) (HS 420329), USD million

From	2020	2022	2023	2024	2025	Change 2024–25
Total imports	**90.43**	**121.18**	**102.36**	**86.01**	**94.98**	**+10.4%**
China	44.66	56.44	39.95	33.31	26.95	−19.1%
Cambodia (Kampuchea)	0.58	3.41	5.66	7.25	10.99	+51.5%
Bangladesh	3.43	3.95	3.88	2.50	3.01	+20.2%
India	1.68	2.67	2.67	2.31	2.92	+26.8%
Vietnam	1.09	1.45	1.81	2.20	2.83	+28.7%
United States	1.60	2.36	1.76	1.64	2.65	+62.1%
Pakistan	33.013	44.615	39.137	31.598	40.097	+26.9%

2020 is shown as a benchmark year. 2025 values are the sum of the 12 monthly values in Trade Data Online, because the annual 2025 column had not yet been filled in when the data was accessed. Year to date: total imports in January–August 2026 were USD 54.50 million (−12.6% on the same months of 2025, USD 62.38 million); imports from Pakistan were USD 21,820,589 (−21.9% on USD 27,929,010), a 40.03% share.

Pakistan in Canada's imports

Indicator	2016	2020	2021	2022	2023	2024	2025
Imports from Pakistan (USD million)	16.20	33.01	33.64	44.61	39.14	31.60	40.10
Share of Canada's imports	20.93%	36.51%	38.23%	36.82%	38.23%	36.74%	42.22%
Rank among suppliers	2nd	2nd	2nd	2nd	2nd	2nd	1st

Insight: Canada imports about USD 86–121 million a year of these gloves (USD 94.98 million in 2025, +10.4%). Pakistan has been the 2nd supplier every year since at least 2016, and in 2025 it overtook China to become the largest, with 42.22% of imports (USD 40.10 million, +26.9%). Imports from Pakistan have more than doubled since 2016 (USD 16.2 million). In January–August 2026 they fell 21.9%, faster than the market (−12.6%), while imports from China rose 3.3%; Pakistan still leads with a 40.03% share.

Where demand is: imports by province (USD)

Province	2022	2023	2024	Share 2024
Ontario	51,850,406	41,442,483	32,451,986	37.7%

Province	2022	2023	2024	Share 2024
British Columbia	29,736,019	29,293,683	28,448,880	33.1%
Quebec	23,056,877	16,465,258	14,297,343	16.6%
Alberta	13,540,552	12,838,146	8,432,062	9.8%
Manitoba	2,469,266	2,114,092	2,031,313	2.4%
Saskatchewan	187,244	130,924	154,605	0.2%
New Brunswick	150,236	56,837	114,914	0.1%

Ontario, British Columbia and Quebec together accounted for 87.4% of imports in 2024. Provincial figures show the province where goods were cleared, which is usually where the importer or its distribution centre is located, not necessarily where the product is sold.

References

[1] Trade Data Online (ISED / Statistics Canada), Canadian imports, HS 420329, all countries (detailed), complete years, USD; accessed 9 October 2026: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C420329&lang=eng

[2] Trade Data Online, HS 420329, monthly trends (September 2024 – August 2026), used to total calendar 2025 and the 2026 year to date: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=24%7CMonthly+Trends&currency=US&productType=HS6&hSelectedCodes=%7C420329&lang=eng

[3] Trade Data Online, HS 420329, imports by province, complete years: https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9998&countryList=ALL&toFromCountry=CDN&reportType=TI&timePeriod=5%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C420329&lang=eng

4. Import Market Analysis

Supplier shares of Canada's imports of leather gloves, other than for sport (%)

Supplier	2020	2022	2023	2024	2025
China	49.4%	46.6%	39.0%	38.7%	28.4%
Cambodia (Kampuchea)	0.6%	2.8%	5.5%	8.4%	11.6%
Bangladesh	3.8%	3.3%	3.8%	2.9%	3.2%
India	1.9%	2.2%	2.6%	2.7%	3.1%
Vietnam	1.2%	1.2%	1.8%	2.6%	3.0%
United States	1.8%	1.9%	1.7%	1.9%	2.8%
Pakistan	36.51%	36.82%	38.23%	36.74%	42.22%

- **Pakistan (42.22%)** became the largest supplier in 2025. It pays the GPT rate (5% or 10%), lower than the MFN rate paid by China.
- **China (28.4%)** has lost ground steadily, from 49.4% in 2020, and its imports fell 19.1% in 2025. It recovered slightly in January–August 2026 (+3.3%, 34.04% share).
- **Cambodia (11.6%)** is the fastest-growing supplier: from 0.6% in 2020 to 11.6% in 2025, duty-free as a least developed country. Its imports fell 45.0% in January–August 2026.
- **Other suppliers** are small: Bangladesh (3.2%), India (3.1%), Vietnam (3.0%) and the United States (2.8%).
- **Market concentration:** the top three suppliers held 82.2% of imports in 2025. Importers are spread out: the Canadian Importers Database lists all 654 importers, and the top 10 hold only 42.4% of CAD 129.3

million. The 248 importers buying from Pakistan are more concentrated (top three 45.7%, top 10 56.9% of CAD 46.5 million).

> **Insight:** Pakistan is already the market leader. Its gains came mainly at China's expense, helped by its GPT tariff advantage and Sialkot's strength in work, welding and driver gloves. With many small and mid-sized importers (safety distributors, glove brands, welding suppliers, powersports dealers), there is room to widen the buyer base further, while defending share against duty-free Cambodia.

References

[1] Trade Data Online, HS 420329 (shares calculated from import values): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C420329&lang=eng

[2] Canadian Importers Database, HS 420329, major importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=420329&lang=eng

[3] Canadian Importers Database, HS 420329, major importers of goods from Pakistan (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=420329&countryCode=527

5. Quality, Packaging and Labelling Requirements

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan).

5.1 Quality requirements

Requirement	What it means for Pakistani exporters	Authority / legal basis
No danger to health or safety	It is prohibited to manufacture, import, advertise or sell a consumer product that is a danger to human health or safety, for example through harmful chemicals in the leather or dyes, or design defects. There is no product-specific Canadian standard for leather gloves, so this general rule applies.	Canada Consumer Product Safety Act (CCPSA), ss. 7–8
No false or misleading safety claims	Labels, packaging and advertising must not be false, misleading or deceptive about safety (for example heat, cut or flame resistance claims on work and welding gloves).	CCPSA, ss. 9–10
Records and traceability	Importers and sellers must keep documents showing from whom they got the product and to whom they sold it, so it can be traced in a recall.	CCPSA, s. 13
Incident reporting	An importer that learns of an incident or defect that caused or could cause serious harm must report it to Health Canada within two days, and to its supplier.	CCPSA, s. 14
Animal origin	Fully tanned leather and leather products are not subject to any CFIA import requirements and need no documents or inspection at the border.	CFIA, terrestrial animal products import policy
Protected species	Gloves made with leather from CITES-listed species (for example some reptile or exotic skins) need CITES permits. Ordinary cow, goat, sheep, pig or deer leather does not.	Environment and Climate Change Canada (CITES)

5.2 Packaging requirements

- Pre-packaged consumer goods (for example gloves on a header card, in a polybag with a label or in a box) must follow the Consumer Packaging and Labelling Act (CPLA): the package must not be misleading, and must carry the product identity, net quantity and dealer details (see 5.3).
- Multi-pair packs of work gloves must state the count in English and French (for example "3 pairs / 3 paires").

- If the packaging hides the country-of-origin marking on the glove, the packaging must also be marked with the country of origin (CBSA Memorandum D11-3-1).
- Each carton should carry a lot or order code so the importer can meet the CCPSA traceability and recall requirements.

5.3 Labelling requirements

Label element	Requirement
Country of origin	Leather gloves ("gloves made partially or wholly of leather") are listed in the Marking of Imported Goods Order. Goods from Pakistan must be marked in English or French (for example "Made in Pakistan"), legibly, permanently and where the buyer can easily see it.
Product identity (pre-packaged)	The generic name or function (for example "Work gloves / Gants de travail") in English and French on the principal display panel, at least 1.6 mm high.
Net quantity (pre-packaged)	Not needed for a single pair that is clearly visible; otherwise in English and French, by count (for example "1 pair / 1 paire").
Dealer name and address (pre-packaged)	The name and full address of the Canadian dealer (importer) or foreign manufacturer, in English or French, anywhere on the package except the bottom.
Textile fibre content	Gloves are prescribed consumer textile articles under the Textile Labelling and Advertising Regulations. Where a leather glove has textile parts (for example a fleece, Thinsulate or knit lining, or a fabric back or cuff), fibre content by percentage and dealer identity (name and address or a CA number) are required, with fibre content in English and French. Gloves may use a non-permanent label (Schedule III). The importer should confirm how the leather and textile parts are to be declared.
Bilingual labelling	Mandatory consumer information must appear in English and French.

Work gloves sold in bulk to industrial users, and gloves shipped to a Canadian brand for its own packaging, may not need retail labels at the time of import, but must still carry origin marking. The importer is responsible for compliance, so the exporter should agree label content with the importer before production.

5.4 Quebec: French-language rules (Charter of the French Language, as amended by Bill 96)

Quebec cleared 16.6% of Canada's imports of these gloves in 2024, and several large glove importers (Ansell Canada, Kimpex, Tenaquip, Dollarama, Rona) are based there. On top of the federal bilingual rules, products sold in Quebec must follow the Charter of the French Language. Bill 96 (Act respecting French, the official and common language of Québec, S.Q. 2022, c. 14) amended the Charter, and new product-labelling rules under the Regulation respecting the language of commerce and business took effect on 1 June 2025.

Rule	What it means for leather glove labels	Legal basis
Everything on the product must be in French	Every inscription on the product, its container or wrapping, and documents supplied with it (header cards, hang tags, sizing charts, care instructions and warranty cards) must be in French. This includes claims printed on the product or its packaging, such as "genuine leather", "insulated", "waterproof", "heat resistant" or "touchscreen compatible".	Charter s. 51
French must not be less prominent	Another language may appear, but it must not be given greater prominence than the French or be available on more favourable terms. The OQLF explains this as meaning the other language must not be more visible than the French, and the consumer must not have to make any extra effort to get the information in French.	Charter s. 51 (amended 2022, c. 14, s. 42); OQLF guidance
Trademarks: descriptive words must be in French (in force 1 June 2025)	A registered trademark may stay in another language only if no French version is registered with the Canadian Intellectual Property Office. Any generic or descriptive words inside the trademark (for example "Work Gloves", "Pro Driver" or "Winter	Charter s. 51.1; Regulation C-11, r. 9, s. 7.1

Rule	What it means for leather glove labels	Legal basis
	Lined") must also appear in French on the product or on a medium permanently attached to it. The product name and company name may stay in another language.	
If a French version of the trademark is registered	It must be used on products sold in Quebec.	Charter s. 51.1; OQLF guidance
Transition period (until 1 June 2027)	Products with trademarks whose descriptive words are not in French may still be sold until 1 June 2027 if they were made before 1 June 2025 and no French version of the trademark had been filed by 26 June 2024. New production for Canada should already comply.	OQLF, Marques de commerce sur les produits
Exceptions useful to exporters	Inscriptions may be only in another language on containers used in international transport (export cartons), and on products for incorporation or processing that are not sold at retail in Quebec. The name of a firm established only outside Quebec may stay in its original language.	Regulation C-11, r. 9, ss. 3(2), 3(4), 7(1)
Displays count as advertising	Shelf displays and point-of-sale material are treated as commercial advertising, where French must be clearly predominant.	OQLF guidance
Enforcement	The Office québécois de la langue française (OQLF) handles complaints and works with businesses to bring products into compliance. The Charter provides penal fines, which are doubled for a second offence and tripled for later offences.	Charter ss. 205–207

Insight: Print one fully bilingual card or hang tag for all of Canada, with French at least as large and visible as the English, and translate every descriptive word, including words inside the logo (for example "Work Gloves / Gants de travail", "Genuine Leather / Cuir véritable", "Lined / Doublé"). Care instructions and sizing charts must also be in French. Outer export cartons can stay in English only.

References

[1] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[2] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[3] Health Canada, Guidance on mandatory reporting under section 14 of the CCPSA: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act/industry/guide-mandatory-reporting-section-14.html

[4] CFIA, Terrestrial animal products and by-products import policy (fully tanned leather and leather products): https://inspection.canada.ca/en/animal-health/terrestrial-animals/imports/import-policies/products-and-products/terrestrial-animal-products-and-products

[5] Environment and Climate Change Canada, Convention on International Trade in Endangered Species (CITES): https://www.canada.ca/en/environment-climate-change/services/convention-international-trade-endangered-species.html

[6] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[7] Competition Bureau Canada, What must be on the label (prepackaged non-food consumer products): https://competition-bureau.canada.ca/en/labelling/prepackaged-non-food-consumer-products/what-must-be-label

[8] Competition Bureau Canada, Guide to the Consumer Packaging and Labelling Act and Regulations: https://competition-bureau.canada.ca/en/guide-consumer-packaging-and-labelling-act-and-regulations

[9] Competition Bureau Canada, Guide to the Textile Labelling and Advertising Regulations: https://competition-bureau.canada.ca/en/guide-textile-labelling-and-advertising-regulations

[10] Textile Labelling and Advertising Regulations (C.R.C., c. 1551), Schedules I and III: https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[11] Government of Québec (LégisQuébec), Charter of the French Language, C-11, ss. 51, 51.1, 205–207: https://www.legisquebec.gouv.qc.ca/en/document/cs/c-11

[12] Government of Québec (LégisQuébec), Regulation respecting the language of commerce and business, C-11, r. 9, ss. 3, 5, 6, 7, 7.1: https://www.legisquebec.gouv.qc.ca/en/document/cr/C-11,%20r.%209

[13] Office québécois de la langue française, Marques de commerce sur les produits (rules in force since 1 June 2025; transition to 1 June 2027): https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

[14] Office québécois de la langue française, Loi sur la langue officielle et commune du Québec, le français (Bill 96) – legislative changes: https://www.oqlf.gouv.qc.ca/charte/changementslegislatifs/

6. Technical and Safety Standards

This section uses official government sources only (Government of Canada, Government of Québec and Government of Pakistan).

Aspect	Requirement	Authority / reference
Legal framework	Canada Consumer Product Safety Act (CCPSA). Leather gloves have no mandatory Canadian product standard; buyers of work, welding and firefighting gloves usually specify performance standards in their purchase orders.	Health Canada
Import licence	No import licence or permit is required for leather gloves. CFIA does not regulate fully tanned leather products.	CFIA import policy
Exotic leathers	CITES permits from both Pakistan and Canada are needed for products made from listed species.	Environment and Climate Change Canada
Product safety obligations	Importer must keep traceability records, report serious incidents within two days, and carry out recalls if ordered.	CCPSA, ss. 13–14, 31–32
Origin marking	Gloves and packaging marked "Made in Pakistan" (English or French), legible and permanent.	CBSA D11-3-1
Textile labelling	Fibre content and dealer identity for textile linings and parts; non-permanent label allowed for gloves.	Textile Labelling and Advertising Regulations
Proof of origin for GPT	To claim the GPT rate (5% or 10% instead of 7% or 15.5%), the importer must hold proof of origin for goods that meet the GPT rules of origin and are shipped directly to Canada.	CBSA Memorandum D11-4-2
Pakistan export clearance	The Goods Declaration and export documents are filed electronically through Pakistan Single Window (PSW). No veterinary certificate is needed for finished leather gloves.	Pakistan Single Window
Customs accounting	The importer needs a CBSA business number and import-export account and must use the CARM Client Portal to account for and pay duties and taxes (GST/HST applies at import).	CBSA

References

[1] Canada Consumer Product Safety Act (S.C. 2010, c. 21): https://laws-lois.justice.gc.ca/eng/acts/C-1.68/index.html

[2] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[3] CFIA, Terrestrial animal products and by-products import policy: https://inspection.canada.ca/en/animal-health/terrestrial-animals/imports/import-policies/products-and-products/terrestrial-animal-products-and-products

[4] Environment and Climate Change Canada, CITES: https://www.canada.ca/en/environment-climate-change/services/convention-international-trade-endangered-species.html

[5] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[6] CBSA, Memorandum D11-4-2, Proof of Origin: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-4-2-eng.html

[7] Textile Labelling and Advertising Regulations (C.R.C., c. 1551): https://laws-lois.justice.gc.ca/eng/regulations/C.R.C.,_c._1551/FullText.html

[8] Pakistan Single Window (PSW): https://www.psw.gov.pk/

[9] CBSA, CARM: Assess and pay duties and taxes on imported commercial goods: https://www.cbsa-asfc.gc.ca/services/carm-gcra/menu-eng.html

7. Import Tariff

Tariff item	Description	MFN	GPT (Pakistan)	Duty-free / other access
4203.29.10	Gloves of goat (including kid) and/or hair sheep. Unit: pairs	7%	5%	Free: LDCT, CPTPT, UST/MXT, CEUT, UKT, CCCT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, KRT, UAT
4203.29.90 (suffixes 10, 91, 92)	Other: work or special-purpose gloves; other men's or boys'; other women's or girls'. Unit: pairs	15.5%	10%	Free: same partners; AUT and NZT 8.5%

Pakistan is a beneficiary of Canada's General Preferential Tariff (GPT), which, unlike for most apparel, covers leather gloves. Pakistan therefore pays 5% on goatskin and hair-sheep gloves (instead of 7%) and 10% on other leather gloves such as cowhide work gloves (instead of 15.5%). China, Pakistan's main competitor, no longer qualifies for the GPT and pays the full MFN rates. Gloves enter duty-free from least developed countries under the LDCT (including Cambodia and Bangladesh), from Vietnam and other CPTPP members, from the United States and Mexico (CUSMA), from the European Union and the United Kingdom, and from other free-trade partners such as Honduras. GST/HST is also payable at import.

> **Insight:** The GPT gives Pakistan a 2 to 5.5 percentage-point advantage over China, but leaves it behind duty-free suppliers, which held 22.0% of Canada's imports in 2025 (mainly Cambodia). Using goat or hair-sheep leather lowers the duty to 5%, and Pakistani exporters should make sure every shipment carries the paperwork the importer needs to claim the GPT rate.

References

[1] CBSA, Customs Tariff 2026, Chapter 42, tariff item 4203.29.10 and 4203.29.90: https://www.cbsa-asfc.gc.ca/trade-commerce/tariff-tarif/2026/html/00/ch42-eng.html

[2] CBSA, Import commercial goods into Canada: https://www.cbsa-asfc.gc.ca/import/?D=A

[3] CBSA, Memorandum D11-4-2, Proof of Origin: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-4-2-eng.html

8. Non-Tariff Barriers

- **Performance requirements for work gloves:** industrial and safety distributors buy to performance specifications (for example cut, abrasion, heat and flame resistance) and ask for test reports from accredited laboratories. Gloves without test data are hard to sell into the safety channel.
- **Leather chemistry and traceability:** Canadian importers carry legal responsibility under the CCPSA and often ask for chemical test reports (for example chromium VI and azo dyes) and tannery certification (for example Leather Working Group) even though Canada has no glove-specific limit.
- **Origin marking and labelling:** goods without proper "Made in Pakistan" marking can be held at the border until marked. Missing bilingual or fibre-content labels on lined gloves lead to relabelling costs.
- **Quebec French-language rules (Bill 96):** labels, header cards and instructions for gloves sold in Quebec must be in French, with French at least as prominent as any other language. Since 1 June 2025, descriptive words inside trademarks must also be translated. Quebec cleared 16.6% of imports in 2024.
- **Proof of origin for the GPT:** if the documents are missing or the goods are not shipped directly, the importer pays the MFN rate (15.5% instead of 10%), which can wipe out the price advantage.
- **Seasonality:** winter, insulated and dress gloves sell from September to February, so orders are placed in spring; work gloves sell year-round on blanket orders.

- **Social compliance and forced labour:** buyers ask for social-compliance audits (for example amfori BSCI, SA8000 or WRAP). Canada prohibits imports of goods made wholly or partly with forced labour (Customs Tariff item 9897.00.00), and large importers must report on forced-labour risks in their supply chains.

References

[1] Health Canada, Meeting Canada Consumer Product Safety Act requirements: https://www.canada.ca/en/health-canada/services/consumer-product-safety/legislation-guidelines/acts-regulations/canada-consumer-product-safety-act.html

[2] CBSA, Memorandum D11-3-1, Marking of Imported Goods: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-3-1-eng.html

[3] CBSA, Memorandum D11-4-2, Proof of Origin: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-4-2-eng.html

[4] CBSA, Memorandum D9-1-6, Goods manufactured or produced by forced labour: https://www.cbsa-asfc.gc.ca/publications/dm-md/d9/d9-1-6-eng.html

[5] Public Safety Canada, Fighting Against Forced Labour and Child Labour in Supply Chains Act: https://www.publicsafety.gc.ca/cnt/cntrng-crm/frcd-lbr-cndn-spply-chns/prpr-rprt-en.aspx

[6] Office québécois de la langue française, Marques de commerce sur les produits: https://www.oqlf.gouv.qc.ca/francisation/entreprises/marque-commerce-produits.html

9. Distribution Channels

Imported leather gloves reach Canadian users through the channels below. The company examples are taken from the Canadian Importers Database list of importers of HS 420329 from Pakistan (2024).

Channel	Role	Examples of importers buying from Pakistan (CID, 2024)
Glove brands and manufacturers	Design and brand work, safety and winter gloves; source from contract factories	Superior Glove Works (Acton, ON); Mechanix Wear Canada (Mississauga, ON); Ansell Canada (Cowansville, QC); Bob Dale Gloves (Edmonton, AB); Tytan Glove & Safety (Guelph, ON)
Industrial and safety distributors	Supply construction, energy, utilities and manufacturing customers	Acklands-Grainger (Winnipeg, MB); Levitt-Safety (Oakville, ON); Fastenal Canada (Kitchener, ON); Tenaquip (Senneville, QC); Vallen Canada (Edmonton, AB); Drollis Safety Supply (Burlington, ON); Lawson Products Canada; Wurth Industry of Canada
Welding and gas suppliers	Welding gloves sold with welding consumables	Linde Canada, Messer Canada, Air Liquide Canada, Canada Welding Supply, Alberta Welding Supplies
Hardware, farm, automotive and discount retailers	Store-brand work and winter gloves	Princess Auto (Winnipeg, MB); Rona (Boucherville, QC); Dollarama (Mont-Royal, QC); The Hillman Group Canada (Scarborough, ON)
Powersports and motorcycle	Riding gloves for dealers and riders	Kimpex (Drummondville, QC); Joe Rocket Canada (Windsor, ON); FXR Factory Racing (Oak Bluff, MB); Parts Canada (Calgary, AB)
Fashion and off-price retail	Dress and winter leather gloves	Winners (Mississauga, ON); Zara Canada (Montréal, QC)

For a Pakistani exporter, the most practical entry routes are: (1) private-label and contract production for Canadian glove brands (Superior, Bob Dale, Tytan, Mechanix), which already source from Sialkot; (2) direct supply to safety and industrial distributors with their own glove lines; and (3) store-brand programs for hardware, farm and discount retailers. Powersports and fashion gloves are smaller, more seasonal niches.

References

[1] Canadian Importers Database, HS 420329, major Canadian importers (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=420329&lang=eng

[2] Canadian Importers Database, HS 420329, major importers of goods from Pakistan (2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=420329&countryCode=527

10. Pricing

Level	Product / basis	Price	Source
Retail (work, value pack)	Aggressor 2-Pack Goatskin Gloves	CAD 19.99 (CAD 10.00 per pair)	marks.com
Retail (driver)	Watson Gloves Men's Crazy Horse Grain Driver Gloves	CAD 24.99	marks.com
Retail (lined work)	WindRiver Men's Deerskin Thinsulate, fleece-lined leather gloves	CAD 36.99	marks.com
Retail (work)	WindRiver Men's Goatskin Gloves	CAD 42.99	marks.com
Retail (work, premium)	Dakota WorkPro Series Full Grain Goatskin Gloves	CAD 49.99	marks.com
Retail (women's fashion)	Denver Hayes Women's Fleece Lined Leather Gloves; T-MAX Leather Demi Gloves	CAD 39.99; CAD 59.99	marks.com
Export (FOB Pakistan), all markets	Average value per unit, all PCT 4203.29 lines, FY2025-26	USD 2.54 per unit (fancy USD 3.20; industrial USD 2.07)	TIPP
Export (FOB Pakistan), to Canada	Average value per unit of direct exports to Canada, FY2025-26	USD 4.48 per unit (fancy USD 4.75; industrial USD 3.47)	TIPP

Retail prices are regular prices checked on 9 October 2026 and change often. Basic leather work gloves retail at about CAD 10–25 a pair, lined work and driver gloves at CAD 37–50, and women's lined fashion gloves at CAD 40–60. Export unit values are calculated from TIPP value and quantity. A Canadian importer adds the 5% or 10% GPT duty, freight, brokerage and its own and the retailer's margins.

References

[1] Mark's, Aggressor 2-Pack Goatskin Gloves: https://www.marks.com/en/pdp/aggressor-2-pack-goatskin-gloves-75979250f.html

[2] Mark's, Watson Gloves Men's Crazy Horse Grain Driver Gloves: https://www.marks.com/en/pdp/watson-gloves-men-s-crazy-horse-grain-driver-gloves-85619250f.html

[3] Mark's, WindRiver Men's Deerskin Thinsulate Insulation Fleece Lining Leather Gloves: https://www.marks.com/en/pdp/windriver-men-s-deerskin-thinsulate-insulation-fleece-lining-leather-gloves-61484427f.html

[4] Mark's, WindRiver Men's Goatskin Gloves: https://www.marks.com/en/pdp/windriver-men-s-goatskin-gloves-84939231f.html

[5] Mark's, Dakota WorkPro Series Full Grain Goatskin Gloves: https://www.marks.com/en/pdp/dakota-workpro-series-full-grain-goatskin-gloves-62296299f.html

[6] Mark's, Denver Hayes Women's Fleece Lined Leather Gloves: https://www.marks.com/en/pdp/denver-hayes-women-s-fleece-lined-leather-gloves-86588444f.html

[7] Mark's, Denver Hayes Women's T-MAX Leather Demi Gloves: https://www.marks.com/en/pdp/denver-hayes-women-s-t-max-leather-demi-gloves-84755435f.html

[8] TIPP, Export Trade Data, PCT 4203.29 (values and quantities used to calculate unit values): https://tipp.gov.pk/index.php?r=site/display&id=305

11. Reasons for Pakistan's Low/High Share

Why Pakistan's share is high

- World-class cluster: Sialkot's leather glove makers have supplied North American work and safety glove brands for decades, and Canada has long been Pakistan's second-largest glove market.

- Tariff advantage over China: the GPT rate (5% or 10%) is lower than the MFN rate (7% or 15.5%) that China pays.
- Wide buyer base: 248 Canadian importers bought these gloves from Pakistan in 2024, including the main Canadian glove brands and safety distributors.
- Strong growth: imports from Pakistan rose +21.5% between 2020 and 2025, while the market grew +5.0%.

Risks to Pakistan's position

- 2026 slowdown: imports from Pakistan fell 21.9% in January–August 2026, more than the market (−12.6%), while China grew 3.3%.
- Duty-free competition: Cambodia grew from 0.6% to 11.6% of the market between 2020 and 2025, entering duty-free.
- Fashion and winter gloves: China and other Asian suppliers remain strong in dress and insulated gloves, where design and synthetic linings matter.

References

[1] Trade Data Online, HS 420329 (Canadian imports by country): https://ised-isde.canada.ca/app/ixb/tdo/runRpt.html?grouped=GROUPED&searchType=KS_CS&areaCodes=&naArea=9999&countryList=DET&toFromCountry=CDN&reportType=TI&timePeriod=10%7CComplete+Years&currency=US&productType=HS6&hSelectedCodes=%7C420329&lang=eng

[2] Canadian Importers Database, HS 420329, importers of goods from Pakistan: https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=420329&countryCode=527

[3] TDAP, Gloves sector brief: https://tdap.gov.pk/wp-content/uploads/2024/02/Gloves.pdf

12. Recommendations

- **Defend and grow with Canadian glove brands.** Superior Glove, Bob Dale, Tytan, Mechanix and Ansell import from Pakistan; offer them new constructions (lined, waterproof, cut-resistant, high-visibility) to win more of their range.
- **Sell to safety distributors' own brands.** Distributors such as Levitt-Safety, Tenaquip, Drollis and Acklands-Grainger run private-label programs; bring test reports for cut, abrasion and heat resistance.
- **Use goat and hair-sheep leather where it fits.** Gloves of goat or hair-sheep leather pay only 5% duty from Pakistan, against 10% for cowhide, and are popular for drivers and premium work gloves.
- **Make sure the GPT is claimed.** Supply the origin documents with every shipment so the importer pays 5% or 10%, not 7% or 15.5%.
- **Grow winter and fashion lines.** Lined leather gloves and mittens for retailers such as Winners, Zara and Mark's, with orders placed in spring for autumn delivery.
- **Label for all of Canada.** Mark every glove "Made in Pakistan", and supply bilingual cards and tags with French at least as prominent as English (Section 5.4).

Trade shows and events (Canada)

Show	Dates	Location	Focus
WSPS Partners in Prevention regional health and safety conferences	Southwestern: 14 October 2026; Forum North: 28–29 October 2026; Golden Horseshoe: 13 November 2026	Kitchener, Thunder Bay and Niagara Falls, ON	Workplace health and safety buyers and suppliers, including personal protective equipment
CanGift Toronto Spring Gift + Home Market	24–28 January 2027	Toronto, ON	Wholesale market for retailers: fashion accessories, including dress and winter gloves
CanGift Toronto Fall Gift + Home Market	8–11 August 2027	Toronto, ON	Wholesale market for retailers buying for the

Show	Dates	Location	Focus
			holiday and winter season

References

[1] Workplace Safety & Prevention Services (WSPS), Partners in Prevention conferences: https://shop.wsps.ca/products/partners-in-prevention-conferences

[2] CanGift (Canadian Gift Association), Gift + Home Markets: https://www.cangift.org/

[3] CBSA, Memorandum D11-4-2, Proof of Origin: https://www.cbsa-asfc.gc.ca/publications/dm-md/d11/d11-4-2-eng.html

13. Pakistani Exporters

Canadian buyers looking for Pakistani suppliers of leather gloves, mittens and mitts (other than for sport) can use these official sources:

- Pakistan Exporters Directory (TDAP), search by HS code 4203.
- TDAP list of exporters of articles of leather (HS 42), most of them in Sialkot.
- TDAP gloves sector brief, which describes the glove clusters in Sialkot, Gujranwala, Faisalabad, Lahore, Kasur and Karachi.

TIPP data shows that Pakistani exporters shipped these gloves to 111 destinations in FY2025-26, so there is a large base of active exporters.

References

[1] Pakistan Exporters Directory (TDAP), search by HS code: https://pakistanexportersdirectory.gov.pk/searchbyhscode?product_code=4203

[2] TDAP, Pakistan Exporters Directory information page: https://tdap.gov.pk/pakistan-exporters-directory/

[3] TDAP, Exporters of Pakistan sector: Articles of leather (HS 42): https://tdap.gov.pk/wp-content/uploads/2022/02/Chapter-42-Articles-of-leather.pdf

[4] TDAP, Gloves sector brief: https://tdap.gov.pk/wp-content/uploads/2024/02/Gloves.pdf

[5] TIPP, Export Trade Data, PCT 4203.2910, 4203.2920, 4203.2930 and 4203.2990, FY2025-26 (destinations): https://tipp.gov.pk/index.php?r=site/display&id=305

14. List of Canadian Importers

The table below lists major Canadian importers of leather gloves, mittens and mitts (other than for sport) (HS 420329). The complete list of importers can be obtained from the Canadian Importers Database at **https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=420329&lang=eng**.

Company	City, Province	Postal code	Phone	Website
ACKLANDS-GRAINGER INC. (Grainger Canada)	Winnipeg, Manitoba	R3C 4S8	204-944-3800 †	grainger.ca
ANSELL CANADA INC.	Cowansville, Quebec	J2K 2K8	450-266-6075	ansell.com/ca
BOB DALE GLOVES & IMPORTS LTD.	Edmonton, Alberta	T6B 2S4	780-469-2100	bobdalegloves.com
DROLLIS SAFETY SUPPLY CO. LTD.	Burlington, Ontario	L7N 3G2	905-319-1949	drollissafety.ca
FIT-RITE SAFETY WEAR INC.	Edmonton, Alberta	T6B 3E3	780-944-8072 †	fitritesafety.com
FXR FACTORY RACING INC.	Oak Bluff, Manitoba	R4G 0A4	204-736-4406 †	fxrracing.ca

Company	City, Province	Postal code	Phone	Website
JOE ROCKET CANADA INC.	Windsor, Ontario	N8W 5B1	519-966-3045 †	joerocket.com
KIMPEX INC.	Drummondville, Quebec	J2B 6V4	1-800-561-6461 *	kimpex.com
LEVITT-SAFETY LIMITED	Oakville, Ontario	L6H 5T5	905-829-1400	levitt-safety.com
MECHANIX WEAR CANADA INC.	Mississauga, Ontario	L5L 0B2	604-542-7055	mechanix.com
PRINCESS AUTO LTD.	Winnipeg, Manitoba	R3C 2W7	1-800-665-8685 †	princessauto.com
SUPERIOR GLOVE WORKS LIMITED	Acton, Ontario	L7J 1S1	519-853-6099	superiorglove.com
TENAQUIP LIMITED	Senneville, Quebec	H9X 3L7	514-457-7800	tenaquip.com
TYTAN GLOVE & SAFETY INC	Guelph, Ontario	N1H 7M2	1-877-237-9951 *	tytanglove.ca
WINNERS DIVISION OF WINNERS MERCHANTS INT. LP.	Mississauga, Ontario	L5R 0G1	905-501-0930 †	winners.ca
ZARA CANADA INC	Montréal, Quebec	H3B 4G7	514-695-1839 †	zara.com/ca

*All 16 companies imported these gloves from Pakistan in 2024. Contact details and websites checked on 9 and 10 October 2026. * Phone number taken from the company's own website, because YellowPages.ca had no listing at the CID address (Kimpex: head office number on kimpex.com; Tytan: tytanglove.ca). † YellowPages.ca lists the company at a different address from the CID, so confirm before contacting (Acklands-Grainger, now trading as Grainger Canada: 22 Scurfield Blvd, Winnipeg, R3Y 1S5; Fit-Rite: 9755 45 Ave NW, Edmonton, T6E 5V8; FXR: 1225 St Mary's Rd, Winnipeg, R2M 5L5; Joe Rocket: 3357 Walker Rd, Windsor, N8W 5J7; Princess Auto head office: 475 Panet Rd, Winnipeg, R2C 2Z1; Winners: 650 Matheson Blvd, Mississauga, L5R 3T2; Zara Canada: 6815 Route Transcanadienne, Pointe-Claire, H9R 1C4). Stout Gear (Calgary) also imports from Pakistan but no phone number could be confirmed. The CID gives company names and addresses only, not contact persons or import values; the importer is not necessarily the end user of the product.*

References

[1] Canadian Importers Database, HS 420329, major Canadian importers (all countries, 2024): https://ised-isde.canada.ca/app/ixb/cid-bdic/productReport.html?hsCode=420329&lang=eng

[2] Canadian Importers Database, HS 420329, major importers by country of origin: https://ised-isde.canada.ca/app/ixb/cid-bdic/exportingCountries.html?hsCode=420329

[3] YellowPages.ca business search (phone numbers and websites), accessed 9 October 2026: https://www.yellowpages.ca/

[4] Grainger Canada (Acklands-Grainger), contact page: https://www.grainger.ca/en/content/contact-us

[5] Kimpex, contact page: https://www.kimpex.com/en-ca/contact-us

[6] Tytan Glove & Safety, company website: https://www.tytanglove.ca/

[7] Superior Glove, company website: https://www.superiorglove.com/

[8] Bob Dale Gloves, company website: https://www.bobdalegloves.com/

**The TIC Wing may be contacted for additional guidance.*